Department of Economics  
- Bachelor Program -  
Courses held in English language  
Fall Semester 2017

Changes and updates are published in a separate file: http://www2.vwl.uni-mannheim.de/35.0.html

Please note that there is a single week to register for seminars in the Bachelor program. The common registration period begins on May 14th 2017, 22:00 and ends on May 19th 2017, 24:00. Please register via E-Mail only to seminar@vwl.uni-mannheim.de and name your current semester and the number of already successfully completed seminars. Additional information can be found in the course commentaries of the seminars.

If you like to change your seminar - this can only be done in the first week after the registration period.

Please note that it is only allowed to register for two seminars during the common registration week. Registrations will be checked. In case of violation of this rule you will be excluded from the first round of the seminar allocation.

All courses marked with *** are suitable for students in their third semester.

Version: 12th of June, 2017

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A. Introductory Phase

Exercise classes for the courses Macroeconomics B, Microeconomics B and International Economics will be available around 4 weeks prior to the fall semester on the web pages of the faculty.

### Internationale Ökonomik (Vorlesung)

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<th>Dates</th>
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<tr>
<td>Mittwoch</td>
<td>17:15 Uhr bis 18:45 Uhr</td>
<td>wöchentlich</td>
<td>06.09.2017 - 06.12.2017</td>
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L9, 1-2, 004

Kommentar:

Course title: Internationale Ökonomik
Instructor: Prof. Harald Fadinger, Ph.D.
Offered: fall semesters
Method (hours per week): lecture (2) and practical exercise (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A, Macroeconomics A
Examination: written exam, 90 min.
ECTS-Credits: 6

Course description:
The first half of the course covers core models of international trade, such as classical theories of comparative advantage (Ricardo and Heckscher-Ohlin) and trade models with scale economies (Krugman).

The second half of the course covers international macroeconomics. We will discuss the intertemporal approach to the current account, international capital flows, exchange rates, fiscal and monetary policy in open economies.

Contact person: Prof. Harald Fadinger, Ph.D., E-Mail: harald.fadinger@uni-mannheim.de; Tel: (0621) 181 3505, Office: L7, 3-5 419

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### Makroökonomik B (englisch) (Vorlesung)

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<th>Day</th>
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<th>Dates</th>
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<tr>
<td>Dienstag</td>
<td>10:15 Uhr bis 11:45 Uhr</td>
<td>wöchentlich</td>
<td>05.09.2017 - 05.12.2017</td>
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Schloss Schneckenhof Nord - SN 163

<table>
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<tr>
<th>Day</th>
<th>Time</th>
<th>Frequency</th>
<th>Dates</th>
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<tbody>
<tr>
<td>Dienstag</td>
<td>15:30 Uhr bis 17:00 Uhr</td>
<td>14-täglich</td>
<td>05.09.2017 - 28.11.2017</td>
</tr>
</tbody>
</table>

A5,6 Bauteil B - B 144

Kommentar:

Course title: Makroökonomik B (englisch)
Instructor: Dr. Antoine Camous
Method (hours per week): lecture (3) + practical exercises (2)
Course level: Bachelor
Course language: English
Prerequisites: Makroökonomik A recommended
Examination: written, 120 min.
ECTS-Credits: 8
Course description:
• A one-period model of the macroeconomy
• Savings and investment
• Money and business cycles
• Topics in banking

Remark: This course offers a micro-founded introduction to modern macro models of the business cycle, including a mathematical derivation of these models. We will therefore draw heavily on the contents of the courses Analysis and Mikroökonomik A.

Note: There is also an independent German version of Macro B. Both courses cover essentially the same material and adopt the same book. Moreover, the exercise sessions on both languages will discuss the same problem sets. However, organizational details and grading will be determined by each instructor.

Literature:

Contact person: Dr. Antoine Camous, E-Mail: camous@uni-mannheim.de; Tel.: (0621) 181-1806; Office: L7 3-5, 2.43

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Mikroökonomik B (englisch) (Vorlesung) Nosal, K.

Montag 15:30 Uhr bis 17:00 Uhr 14-täglich 04.09.2017 - 27.11.2017
Schloss Schneckenhof Nord - SN 163

Mittwoch 10:15 Uhr bis 11:45 Uhr wöchentlich 06.09.2017 - 06.12.2017
Schloss Ehrenhof Ost – EO 145

Kommentar:

Course title: Mikroökonomik B
Instructor: Prof. Kathleen Nosal, Ph.D.
Method (hours per week): lecture (3) + practical exercise (2)
Course level: Bachelor
Course language: English
Examination: written, 120 min
ECTS-Credits: 8

Course description:
imperfect competition: monopoly, monopsony and oligopoly; strategic actions; game theory; externalities; public goods; markets with asymmetric information.

Syllabus:

Contact person: Nadine Scherer, Secretary, Tel. (0621) 181-3503, E-Mail: nadine.scherer@vwl.uni-mannheim.de, L7, 3-5, 3.24
B. Advanced Phase

Lectures

<table>
<thead>
<tr>
<th>Applied Multivariate Statistics</th>
<th>Stocker, T.</th>
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<tbody>
<tr>
<td>Freitag 08:30 Uhr bis 10:00 Uhr</td>
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<tr>
<td>L7, 3-5, P043</td>
<td>08.09.2017 - 08.12.2017</td>
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<tr>
<td>Freitag 10:15 Uhr bis 11:45 Uhr</td>
<td>wöchentlich</td>
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<tr>
<td>L7, 3-5, P043</td>
<td>08.09.2017 - 08.12.2017</td>
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Kommentar:

In dieser Veranstaltung werden klassische statistische Methoden zur Beschreibung und Analyse höherdimensionaler Daten vorgestellt. Von der statistischen Software R wird dabei intensiver Gebrauch gemacht.


Course title: Applied Multivariate Statistics
Instructor: Dr. Toni Stocker
Offered: fall semester
Method (hours per week): lecture (2) + practical exercises (2)
Course level: Bachelor
Course language: English on demand
Prerequisites: Basic Statistics, Basic Econometrics (would be helpful), Laptop required!
Examination: 80% written exam (120 minutes), 20% practical exercises
ECTS-Credits: 7

Course description:
In this course classical statistical methods for describing and analyzing high-dimensional data will be introduced. The statistical software package R will be used intensively.
Topics: Principal Components, Factor Analysis, various methods for discrimination, classification and clustering of data.

Students without any background in Econometrics are recommended to contact me.

Please, have a look on our website http://statistik.vwl.uni-mannheim.de/354.0.html at the beginning of the semester for more course information.

Contact persons: Dr. Toni Stocker, E-Mail: stocker@rumms.uni-mannheim.de, L7, 3-5, room 143, Tel. 181-3963.
Economics of Monetary Unions

Donnerstag 10:15 Uhr bis 11.45 Uhr wöchentlich 07.09.2017 - 07.12.2017
L7, 3-5, S031

Kommentar:

Course title: Economics of Monetary Unions
Instructor: Antoine Camous
Offered: Fall semester 2017
Method (hours per week): lecture (2) and practical exercise (1)
Course level: Bachelor Course
Language: English
Prerequisites: Macroeconomics A + B
Examination: based on 2 assignments (25% each) and an individual project (50%).
ECTS-Credits: 6

Course description:
To form a Monetary Union, countries renounce to independent monetary policy and exchange rate adjustments. They adopt a common currency, free capital circulation and centralize monetary policy. Still, substantial elements of economic policy (fiscal policy, labor market regulations, etc.) are kept being conducted at the national level.
Why do countries form a monetary union? Which kind of issues can arise? How to design institutions for a viable and effective experience? Concretely, what happens when economic performances of countries differ? What if firms can freely operate across borders, while being regulated by national governments? Is the conduct fiscal policy different in a monetary union? etc.
This class intends to present theoretical frameworks to understand and critically review these economic issues. The European project, the recent crisis and current debates on institutional reforms will be discussed in light of the elements presented in class, and contrasted to other monetary unions, essentially the United States. Weekly lectures bring together theoretical elements of monetary union institutions with a data-based discussion of the European experience.
Lectures are organized around the following topics:
- Introduction – Currency arrangements and currency area.
- Forming a monetary union: US then, Europe now.
- Monetary union and institution design: theory.
- The first decade of the EMU. Did the Eurozone plant the seeds of its own crisis?
- The Eurozone crisis reveals deep institutional weaknesses.
- Reform agenda. Can the Eurozone be completed for a viable an effective experience?

Contact person: Antoine Camous, Tel. (06221) 181 - 1806, E-Mail: camous@uni-mannheim.de,
Office: 2.43, Office hours: Wed 4-5 pm.

Economic Policy Analysis

Dienstag 10:15 Uhr bis 11.45 Uhr wöchentlich 05.09.2017 - 05.12.2017
L7, 3-5, P044

Donnerstag 13:45 Uhr bis 15:15 Uhr 14-täglich 07.09.2017 - 30.11.2017
L7, 3-5, P044

Kommentar:

Course title: Economic Policy Analysis
Instructor: Prof. Anna Raute, Ph.D.
Method (hours per week): lecture (2) + practical exercises (1)
Offered: fall semester 2017
Course level: Bachelor
Course language: English (German on demand)
Prerequisites: Mikroökonomik A+B, Grundlagen der Ökonometrie (Introductory Econometrics)
Examination: written exam, 90 minutes. Students are also required to do group presentations and act as discussants following another team-presentation.
ECTS-Credits: 6

Course description:
The course aims to provide final year students with the opportunity to explore the way in which economic theory and evidence can be used to analyse topical policy issues with a special focus on population and labour economics. We will focus on contemporary public policy topics with recent policy applications such as the economics of child care, education, fertility and female labour supply and immigration. We will put a specific emphasis on policy evaluation, with a step--by--step critical analysis of the relevant empirical papers and methods. By the end of the course, students should have: 1) an understanding of the application of economic theory and empirical methods to issues in current economic policy analysis, 2) have had the experience of analysing a complex and unfamiliar issue, drawing on their knowledge of economic theory and methods, and on a range of relevant research and policy papers, without being able to rely on comprehensive textbook treatments and 3) be able to cooperate with other class members to produce a coherent team-presentation.

Contact person: Prof. Anna Raute, Ph.D. Tel.: (0621) 181-1813, e-Mail: raute@uni-mannheim.de, Office: L 7, 3-5, 2.23

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**Empirical Methods with Applications to Industrial Organization**

Takahashi, H.

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<th>10:15 Uhr bis 11.45 Uhr</th>
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<th>04.09.2017 - 04.12.2017</th>
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Kommentar:

Course title: Empirical Methods with Applications to Industrial Organization
Offered: fall term 2017
Instructor: Prof. Hidenori Takahashi, PhD
Method (hours per week): lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Introductory Econometrics, Intermediate Microeconomics
Examination: written, final exam, 90 min
ECTS-Credits: 5

Course description:
This course will cover the basic empirical tools used to address issues in the field of industrial organization. Industrial Organization studies the interaction of firms and consumers under imperfect competition. Topics covered in this course will include oligopoly, cartel behavior, anti-competitive practices, price discrimination, anti-trust and regulation. This course will emphasize empirical test of the behavior of firms predicted through game theoretic models.

Contact person: Prof. Hidenori Takahashi, PhD, Tel.: (0621) 181 - 1767, e-Mail: htakahas@mail.uni-mannheim.de, office: L7, 3-5 3.08; Office hours: by appointment

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**Industrial Organization**

Schutz, N.

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<tr>
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<th>17:15 Uhr bis 19:30 Uhr</th>
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<th>04.09.2017 - 04.12.2017</th>
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Kommentar:

Course title: Industrial Organization
Offered: Every fall term
Instructor: Prof. Nicolas Schutz, Ph.D.
Method (hours per week): lecture (2) + practical exercise (1)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A and B
Examination: written, 90 minutes
ECTS-Credits: 6

Course description:
In a market economy, firms are in charge of deciding what and how much to produce, and consumers respond to this by shopping for the best alternative. This course analyzes the behavior of firms. It aims to answer the following questions: What is a firm? What defines the boundaries of a firm? Given established boundaries, how do firms make production decisions and how do they compete with each other? Should government meddle with the operation of firms?

The course is organized as follows:
1. Review on perfect competition
2. Review on game theory
3. Monopoly
4. Static oligopoly
5. Dynamic oligopoly and collusion
6. Product differentiation
7. Information
8. Advertising
9. Merger, entry and market structure
10. Network effects
11. Vertical relations
12. Patents and R&D
13. Antitrust

Contact person: Prof. Nicolas Schutz, Ph.D., E-Mail: schutz@uni-mannheim.de, L7, 3-5, room 310, Tel. 181-1872, Office hours: Monday, 2:15 pm to 4:15 pm.

**International Ökonomik (Vorlesung)***
Fadinger, H.

Mittwoch 17:15 Uhr bis 18:45 Uhr wöchentlich 06.09.2017 - 06.12.2017
L9, 1-2, 004

Kommentar:

Course title: Internationale Ökonomik
Instructor: Prof. Harald Fadinger, Ph.D.
Offered: fall semesters
Method (hours per week): lecture (2) and practical exercise (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A, Macroeconomics A
Examination: written exam, 90 min.
ECTS-Credits: 6

Course description:
The first half of the course covers core models of international trade, such as classical theories of comparative advantage (Ricardo and Heckscher-Ohlin) and trade models with scale economies (Krugman).

The second half of the course covers international macroeconomics. We will discuss the intertemporal
approach to the current account, international capital flows, exchange rates, fiscal and monetary policy in open economies.

Contact person: Prof. Harald Fadinger, Ph.D., E-Mail: harald.fadinger@uni-mannheim.de; Tel: (0621) 181 3505, Office: L7, 3-5 419

**Macroeconomic Analysis of Financial Markets***

Termin tba
Raum tba

Kommentar:

Course title: Macroeconomic Analysis of Financial Markets
Instructor: Prof. Dr. Martin Scheffel
Offered: HWS 2017
Method (hours per week): lecture (2) + practical exercises (1)
Course level: Bachelor
Course language: English
Prerequisites: Introduction to Economics, Macroeconomics A, Microeconomics A
Examination: written, 90 min
ECTS-Credits: 6

Course description:
The course is on the importance of financial markets to understand macroeconomic dynamics. The course provides an in-depth discussion of business cycles, financial crises and banking crises. The course is divided into three parts. The first part introduces the main economic concepts necessary to discuss financial market and macroeconomic dynamics. We show that despite some empirical success, the standard “Real Business Cycle Model” fails in several dimensions, in particular because it makes strong assumptions about the well-functioning of financial markets. In the second part, we investigate the role of financial frictions and in particular imperfect credit markets for macroeconomic dynamics. We study credit market imperfections due to enforcement problems and asymmetric information at the micro level and discuss how these frictions affect the macroeconomic response to adverse shocks (business cycles or financial crises). Next, motivated by the 2007-2009 financial and banking crises, we provide an in-depth discussion of financial intermediation on the micro- and macroeconomic level. We show that while banks contribute to the efficient allocation of resources in normal times, they can also contribute to the vulnerability of the financial system more vulnerable in turbulent times. In the third part, we discuss policies for crisis prevention and crisis management with focus on micro- and macro-prudential regulation of the banking sector.

Contact person: Prof. Dr. Martin Scheffel, E-mail: scheffel@wiso.uni-koeln.de

**Public Choice Theory**

Dienstag 12:00 Uhr bis 13:30 Uhr wöchentlich 05.09.2017 - 05.12.2017
L7, 3-5, P044

Kommentar:

Course title: Public Choice Theory
Offered: Fall semester 2017
Instructor: Prof. Duk Gyoo Kim, Ph.D.
Method (hours per week): Lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Basic knowledge in game theory, macroeconomics, and calculus
Examination: written exam, 120 minutes, and exercises
ECTS-Credits: 5

Course description: This course provides an introduction to the economic analysis of politics. This is an advanced course intended for upper level economics undergraduates who enjoy learning about and analyzing economic models. The course assumes knowledge of concepts that are covered in intermediate microeconomics, macroeconomics, and calculus. Economic models of politics tend to be game theoretic, so familiarity with game theoretic reasoning is useful. This course consists of three parts. Part I provides an overview of economic theories on the political behavior of the key actors in the political arena: voters, candidates, legislatures, political parties, and interest groups. Part II discusses alternative voting rules and introduces some important ideas from social choice theory. Part III discusses how political decisions are distorted away from those that would be made by the benevolent governments from economics textbooks. If time permits, we also discuss contemporary issues in politics, including citizen initiatives, media bias, and campaign finance reforms.

Contact person: Prof. Duk Gyoo Kim, Ph.D., Tel. TBD, E-mail: TBD, Office: TBD.
Seminars

Please note that there is a single week to register for seminars in the Bachelor program. The common registration period begins on May 14th, 2017, 22:00 and ends on May 19th, 2017, 24:00. Please register via E-Mail only to seminar@vwl.uni-mannheim.de and name your current semester and the number of already successfully completed seminars. Additional information can be found in the course commentaries of the seminars.

If you like to change your seminar - this can only be done in the first week after the registration period.

Please note that it is only allowed to register for two seminars during the common registration week. Registrations will be checked. In case of violation of this rule you will be excluded from the first round of the seminar allocation.

**Applied Health Economics**

Farbmacher, H.

Freitag: 12:00 Uhr bis 13:30 Uhr  
Raum tba

Einzeltermin: 15.09.2017

Kommentar:

Course title: Applied Health Economics  
Instructor: Dr. Helmut Farbmacher  
Offered: Fall Semester 2017  
Method (hours per week): block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Statistik I & II, Grundlagen der Ökonometrie (or equivalent introductory courses)  
Examination: Seminar paper (completion within 4 weeks, approx. 10 pages without figures and tables) and presentation (approx. 20 minutes) and participation in the discussions during the seminar, grading: seminar paper (50%), presentation (50%).

ECTS-Credits: 6

Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.

**Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.**

Places will be allocated on a first-come, first-served basis. Maximum number of participants: 13

Course description: The seminar will cover a variety of topics in empirical health economics and health policy, for instance:

- Individual behavior and health outcomes
- Causal links between socio-economic status and health
- Health and retirement
- Health and wages
- The demand for health and health care
- Evaluation of policy reforms in health economics

The goal of this seminar is to give an overview of interesting research questions in health economics. The students should be enabled to understand basic concepts in health economics and microeconometric methods, and to utilize recent results for their own applied work. Course website: http://www.farbmacher.de/mannheim/ahe/lecture.html

Details of the course will be discussed and a short lecture will be given during the introductory meeting. The seminar will be held in English. The seminar paper must be written between 2 October 2017 and 29 October 2017 (four weeks). The seminar presentations will be held end of November 2017.

**Recommended texts:**
An excellent introduction to many topics is the textbook *Applied Health Economics* by Andrew Jones et al., see also https://www.york.ac.uk/economics/postgrad/herc/hedg/software/ for the code and data presented in this book.


Contact person: Dr. Helmut Farbmacher, E-Mail: farbmacher@mea.mpisoc.mpg.de

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**Behavioral Industrial Organization**  
Triviza, E.

Termin tba  
Raum tba  

Kommentar:

Course title: Behavioral Industrial Organization  
Instructor: Eleftheria Triviza, Ph.D.  
Offered: Fall semester 2017  
Method (hours per week): Block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Basic knowledge of Microeconomics and Econometrics  
Examination: Seminar paper, presentation and class participation  
ECTS-Credits: 6  
Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.  
**Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.**  
Selection process of seminar participants: Priority will be given to students who are in their 5th semester or higher. The remaining places will be allocated on a first-come, first-served basis  
Maximum number of participants: 15  

Course description: This seminar is intended to provide an introduction to Behavioral Industrial Organization. The field that studies the implications of the presence of bounded rational consumers in oligopolistic markets. More specifically, bounded rational are the consumers that may have inconsistent preferences, or limited ability to anticipate and control future choices, or limited ability to understand complex market environments and products, or sensitivity to reference points etc. We will study cases where the use of this established psychological insights in economic decision making, can explain market phenomena that cannot be explained by the presence of rational consumers. Moreover, we will see interesting policy implications, since rational firms maybe could exploit systematic consumers’ biases, by using exploitative price plans, default options or other obfuscation practices. Students will choose a paper from the reading list and present it in the seminar. Moreover, they will write a short seminar paper (max. 10 pages) which summarizes and critically evaluates the chosen paper.  

Contact person: Eleftheria Triviza, Ph.D, E-Mail: e.triviza@lancaster.ac.uk

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**Biases in Economic Decision Making**  
Orzen, H.

Termin tba  
Raum tba  

Kommentar:
Course title: Biases in Economic Decision Making  
Instructor: Prof. Dr. Henrik Orzen  
Offered: every semester  
Method (hours per week): block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics A+B  
Examination: Seminar paper; seminar presentation; active participation in class  
ECTS-Credits: 6

Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.  
Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.

Places will be allocated on a first-come, first-served basis. Maximum number of participants: 13

Course description: Goals and contents of the module: This seminar introduces students to a range of empirical and experimental findings that indicate systematic biases in human decision making. While our brains can perform many complex tasks, there is evidence that humans tend to commit specific cognitive errors in certain types of situations. Sometimes, such evidence is debated controversially in the literature. Several topics from this area will be discussed in the seminar.

Criteria for assessment are active participation, a presentation, a handout and a seminar paper.

Contact person: Prof. Dr. Henrik Orzen, E-Mail: henrik.orzen@uni-mannheim.de, L7, 3-5, room 405, Tel. 181-1890.

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Course title: Cultural Economics  
Instructor: Dr. Andrej Svorencik  
Method (hours per week): block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Mikroökonomik A, Makroökonomik A  
Examination: Seminar paper; seminar presentation; active participation in class  
ECTS-Credits: 6

Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.  
Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.

Places will be allocated on a first-come, first-served basis. Maximum number of participants: 13

Course description: Cultural economics is the application of economic analysis to the creative and performing arts, the heritage and cultural industries, in both the public and private sectors. It is concerned with the economic organization of the cultural sector and with the behavior of producers, consumers and governments in that sector. Topics from which students can choose their presentation include for instance: economics of art (demand and supply for art, art auctions), economics of luxury goods, economics of the performing arts, economics of cultural heritage, economics of creative
industries (music industry, film industry, festivals, museums), economics of broadcasting, book
publishing, and cultural policy. Students develop skills in reading and analyzing research papers. They are asked to write a literature
survey on their topic and communicate their understanding through an oral presentation. Students
develop skills in analyzing cultural economics issues and understanding their effects on economic
agents using models, case studies and empirical methods.

Contact person: Dr. Andrej Svorencik, Tel.: (0621) 181-3425, E-Mail: svorencik@uni-mannheim.de,
Office: L7, 3-5, R 4.06

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<thead>
<tr>
<th>Family and Macroeconomics</th>
<th>Yum, M.</th>
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<td>17:15 Uhr bis 18:45 Uhr</td>
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<td>Freitag Raum tba</td>
<td>08:00 Uhr bis 18:00 Uhr</td>
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<tr>
<td>Samstag Raum tba</td>
<td>08:00 Uhr bis 18:00 Uhr</td>
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Kommentar:

Course title: Family and Macroeconomics
Instructor: Prof. Minchul Yum, Ph.D.
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Macroeconomics A and B, Microeconomics A and B
Examination: presentation (40 %), report (40 %), participation (20 %)
ECTS-Credits: 6 ECTS
Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.
Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.
Please state your current semester, the number of already successfully completed elective courses in economics, and the number of already successfully completed seminars.
Selection process of seminar participants: (i) semesters completed, (ii) elective economic courses taken so far, and (iii) “first-come, first-served”. Maximum number of participants: 14.

Course description: This seminar provides an introduction to a growing field of macroeconomics that specifically focuses on the role of families. Many economic decisions such as education, labor supply, and savings, are made at the family level. Also, decisions such as fertility and marriage (i) depend on various economic factors, and (ii) have lifecycle and intergenerational economic consequences. Our goal is to understand recent macroeconomic models that capture the above family-level behavior, and to study how these models are applied to answer practical macroeconomic questions.

Contact person: Prof. Minchul Yum, Ph.D., Tel: (0621) 181-1853, E-mail: myum@mail.uni- mannheim.de, L 7, 3-5 Room P03, Office hours: upon appointment.

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<tr>
<th>Mass Media and Policymaking</th>
<th>Zudenkova, G.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freitag Raum tba</td>
<td>08:30 Uhr bis 10:00 Uhr</td>
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<tr>
<td>Freitag Raum tba</td>
<td>08:30 Uhr bis 17:00 Uhr</td>
</tr>
</tbody>
</table>
Course title: Mass Media and Policymaking
Instructor: Prof. Galina Zudenkova, Ph.D.
Method (hours per week): block seminar (2)
Course language: English
Prerequisites: Mikroökonomik B
Examination: presentation + report
ECTS-Credits: 6

Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.

Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.

Goals and Contents of the module:
We discuss the role the media plays in policy determination. This topic is attracting increasing attention from economists. The main role of the media is to provide information to citizens concerning policy options and the performance of their politicians. We will analyze the recent work on the topic.

Expected Competences acquired after completion of the module:
Graduates are able to formulate and defend their position and approach to problem solving; they are able to exchange information, ideas, and solutions with experts of the field.
Subject-related skills: profound knowledge of the material presented by the instructor and other students.
Analytical skills: analysis of the theoretical, empirical and experimental papers, evaluation of the papers and possible extensions.
Requirements for the assignment of ECTS-Credits and Grades: Students are responsible for one presentation. Students will also have to write a report evaluating the paper they have presented and suggesting extensions as well as further applications. Grades will be based on the seminar presentations and the report.

Contact person: Prof. Galina Zudenkova, PhD, Tel.: (0621) 181-1782, E-Mail: galina.zudenkova@uni-mannheim.de, Office: L7, 3-5, 2.24, Office hours: Thursdays, 10:00 – 12:00

Ökonomische Effekte der Migration

Course title: Ökonomische Effekte der Migration
Instructors: Dr. Jens Ruhose
Offered: fall semester 2017
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: German, English on demand
Prerequisites: Mikroökonomik A and B, Grundlagen der Ökonometrie
Examination: seminar paper (75%), presentation (20%), active participation (5%)
ECTS-Credits: 6

Please note that you have to register for this seminar within the common registration week: 14th May 2017, 10 p.m., until 19th May 2017, 12 p.m.

Registration: please register via E-Mail to seminar@vwl.uni-mannheim.de.
Places will be allocated on a first-come, first-served basis. Maximum number of participants: 13

Course description: Developed countries, such as Germany, are increasingly the home to foreign people from around the world. On the one hand, public authorities and the economy hope that immigration could provide an answer to the demographic situation of falling fertility rates. On the other hand, immigrants are not just only workers. In contrast to goods and services, immigrants do have a life outside the factory gates. For policy, therefore, it is of utmost importance to know the causes and consequences of immigration – also outside the economy. Concentrating mainly on the consequences for destination countries, the aim of the seminar is to shed light on the many complex facets of immigration. The seminar covers topics such as why and where do people migrate, how do migrants integrate, what are the consequences for the destination countries (with respect to labor market outcomes of natives, productivity, innovation, crime, prices, education, etc.). Students have to write a seminar thesis (12 to 15 pages), give a presentation about their topic, and actively participate in the seminar. The focus of the seminar is on empirical analysis, esp. regarding the causal identification of economic mechanisms. Therefore, interest in applied econometric methods (and at best a good knowledge of them) is a strong recommendation for attending the seminar.

Further information about topics and course administration are provided on the course webpage: https://sites.google.com/site/jensruhose/teaching/hws2017seminarmigration

Die Präsentation und die Seminararbeit können auch auf Deutsch sein.

Contact person: Dr. Jens Ruhose, E-Mail: ruhose@wipol.uni-hannover.de
C. Additional courses for Economists

**Ringvorlesung**

<table>
<thead>
<tr>
<th></th>
<th>Fachschaft VWL</th>
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<tbody>
<tr>
<td>Mittwoch</td>
<td>19:00 Uhr bis 20:30 Uhr</td>
</tr>
<tr>
<td>Schloss Mittelbau – M 003</td>
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Kommentar:


**Forschungsseminar in Wirtschaftsgeschichte**

<table>
<thead>
<tr>
<th></th>
<th>Streb, J.</th>
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<tbody>
<tr>
<td>Mittwoch</td>
<td>17:15 Uhr bis 18:45 Uhr</td>
</tr>
<tr>
<td>L7, 3-5 P043</td>
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</tbody>
</table>

Kommentar:

Im Forschungsseminar präsentieren Mannheimer und auswärtige Wissenschaftler und Doktoranden ihre aktuellen Forschungsprojekte. Es können daran außer Studierenden im Bachelor- und Masterstudiengang VWL und Doktoranden der Abteilung VWL auch Absolventen geschichtswissenschaftlicher Studiengänge teilnehmen. Das aktuelle Programm entnehmen Sie bitte dem gesonderten Aushang "Research Seminar in Economic History".

Course title: Research seminar in economic history
Offered: every semester
Method (hours per week): seminar (2)
Course level: Bachelor, Master, Ph.D.
Course language: English
Examination: none
ECTS-credits: none

Course description:
In this seminar both researchers from other universities and doctoral students from Mannheim will present their current research projects.

Contact person: Prof. Dr. Jochen Streb, Tel.: 181-1932, E-Mail: streb@uni-mannheim.de; L7,3-5, P19/20
Courses offered by the University library

<table>
<thead>
<tr>
<th>Business Studies &amp; Economics: Library Basics</th>
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<tbody>
<tr>
<td><strong>Dates:</strong> Tuesday, 12.09.17, 10:15-11:45 h</td>
</tr>
<tr>
<td><strong>Meeting point:</strong> Foyer of the Schloss Westflügel Library (Central lending library and textbook collection)</td>
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<tr>
<td>This information session is especially targeted at exchange students in the areas of Business Studies or Economics. It provides students with an overview of the University Library and answers questions such as:</td>
</tr>
<tr>
<td>• Which services does the University Library offer?</td>
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<tr>
<td>• How does the online catalog ‘Primo’ work?</td>
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<tr>
<td>• Where and how do I find the library branches which are relevant for me?</td>
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<tr>
<td>• How can I access the library’s electronic resources?</td>
</tr>
<tr>
<td>After the information session there will be a short tour through the relevant libraries, Schloss Ehrenhof (Economics, Accounting &amp; Taxation), Schloss Schneckenhof (Business Studies, Info Center and Learning Center).</td>
</tr>
<tr>
<td><strong>Course language:</strong> English</td>
</tr>
<tr>
<td><strong>Target audience:</strong> Students in Business Studies or Economics new at the University of Mannheim</td>
</tr>
<tr>
<td><strong>Further dates by arrangement (starting from 5 participants).</strong> The course can also be booked by lecturers for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.</td>
</tr>
<tr>
<td>Business Studies: Matthias Pintsch, email: <a href="mailto:matthias.pintsch@bib.uni-mannheim.de">matthias.pintsch@bib.uni-mannheim.de</a>, phone: 0621/181-2754.</td>
</tr>
<tr>
<td>Economics: Katharina Selzer, email: <a href="mailto:katharina.selzer@bib.uni-mannheim.de">katharina.selzer@bib.uni-mannheim.de</a>, phone: 0621/181-3018.</td>
</tr>
<tr>
<td><strong>Note for registration:</strong> Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.</td>
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<table>
<thead>
<tr>
<th>Business Studies &amp; Economics: Literature Search</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Dates:</strong> Thursday, 14.09.17, 10:15-11:45 h</td>
</tr>
<tr>
<td><strong>Meeting point:</strong> Library “Schloss Ehrenhof”, training classroom (Schulungsraum)</td>
</tr>
<tr>
<td>The course teaches techniques of a scientific literature search by the example of Economics and Business databases (Business Source Premier, ABI/INFORM Complete, EconLit) and describes how to get access to the books and electronic documents.</td>
</tr>
<tr>
<td><strong>Course language:</strong> English</td>
</tr>
<tr>
<td><strong>Target audience:</strong> Students in Business Studies or Economics</td>
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<td><strong>Further dates by arrangement (starting from 5 participants).</strong> The course can also be booked for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.</td>
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<td>Economics: Katharina Selzer, email: <a href="mailto:katharina.selzer@bib.uni-mannheim.de">katharina.selzer@bib.uni-mannheim.de</a>, phone: 0621/181-3018.</td>
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