Department of Economics
- Bachelor Program -
Courses held in English language
Spring Semester 2017

Changes and updates are published in a separate file: http://www2.vwl.uni-mannheim.de/35.0.html

Please note that there is a single week to register for seminars in the Bachelor program. The common registration period begins on November 20th 2016, 22:00 and ends on November 25th 2016, 24:00. Please not that you are not allowed to apply for more than a maximum of 2 seminars during the common registration week. Registrations will be checked. Violation of this rule results in the exclusion from the seminars in question. A renewed application for vacant seats is possible.
If you like to change your seminar - this can only be done in the first week after the registration period. Additional information can be found in the course commentaries of the seminars.

All courses marked with ** (****) are suitable for students in their second (fourth) semester.

Version: 25th of January, 2017

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A. Introductory Phase

Exercise classes for the courses Finanzwissenschaft, Grundlagen der Ökonometrie, Makroökonomik A, Mikroökonomik A, Statistik I und Wirtschaftspolitik will be available on the website of the department about 4 weeks prior to the beginning of the lecture period.

Makroökonomik A (englisch)  
Yum, M.

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<tr>
<td>Freitag</td>
<td>10:15 Uhr bis 11:45 Uhr</td>
<td>wöchentlich</td>
<td>17.02.2017 – 02.06.2017</td>
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<td>Schloss Mittelbau - M 003</td>
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Kommentar:

Please, notice that you have to register for the lecture at "Portal 2".

Die Vorlesung wird parallel in deutscher und in englischer Sprache gehalten!

Course title: Makroökonomik A  
Instructors: Prof. Minchul Yum, Ph.D.  
Method (hours per week): Lecture (4) + exercise class (2)  
Course level: Bachelor  
Course language: German (Prof. Krebs, Ph.D.) or English (Prof. Yum, Ph.D.)  
Prerequisites: none  
Examination: Final exam, 120 minutes  
ECTS-Credits: 8

Course description:

I. Saving and Investment (Mankiw, Chapter 3)  
- aggregate saving and investment in a closed economy  
- applications: debt-financed increase in government spending, tax-financed increase in government spending, investment boom, retirement of the baby-boom generation, etc.

II. Micro-Foundations (Mankiw, Chapter 16)  
- determinants of the consumption and saving decisions: Fisher-model of intertemporal consumption decisions under complete and incomplete markets; income and substitution effect and the saving decision  
- Euler equation: derivation and interpretation  
- life-cycle hypothesis (Modigliani)  
- permanent-income hypothesis (Friedman)  
- ricardian equivalence

III. Macroeconomic Data (Mankiw, Chapter 2)  
- national accounts  
- inflation: BIP-deflator and the CPI

IV. Open Economy (Mankiw, Chapter 5)  
- saving and investment in a small open economy  
- covered and uncovered interest parity in real and nominal terms  
- nominal und real exchange rates  
- equilibrium on goods and capital markets and the real exchange rate  
- twin deficit
V. Money (Chapter 4 and 18)
- quantity equation and quantity theory of money
- classical dichotomy vs. Neutrality of money
- monetary policy in the US and in Europe: targets and instruments of the respective central banks

VI. Aggregate demand and aggregate supply (Chapters 9 & 13)
- Short-run vs. long-run observations and questions
- Distinction between Keynesian and (Neo-) Classical Theory
- The AD-AS (aggregate demand – aggregate supply) Model
- Analysis of the short-run effects of monetary and fiscal policy

VII. Economic growth (Chapters 7 & 8, two sessions)
- Growth, prosperity, poverty
- Empirical observations: international panel data, time series
- The Solow Growth Model, steady state analysis
- Convergence in the model and in the data, convergence process
- The Golden Rule of capital
- Technological progress in the model and in the data

VIII. Unemployment (Chapter 6, two sessions)
- International empirical observations, current situation
- The classical model of the labor market
- Labor supply, labor demand, equilibrium on the labor market
- Technological progress, minimum wages, unions
- Search unemployment, matching
- Determination of the steady state unemployment rate
- Public policy

Literature:
oder die englischsprachige Ausgabe

Contact person: Prof. Minchul Yum, Ph.D., E-Mail: minchul.yum@uni-mannheim.de, Tel.: (0621) 181 1853, Office: L 7, 3-5 room P03, Office hour: upon appointment.

Mikroökonomik A (englisch)

Wang, C.

Dienstag 08:30 Uhr bis 10:00 Uhr wöchentlich 14.02.2017 – 30.05.2017
Schloss Mittelbau - M 003

Donnerstag 10:15 Uhr bis 11:45 Uhr wöchentlich 16.02.2017 – 01.06.2017
Schloss Westflügel – W 117

Kommentar:
Course title: Mikroökonomik A
Instructor: Chengsi Wang, Ph.D.
Method (hours per week): Lecture (4) + exercise class (2)
Course level: Bachelor
Course language: English
Examination: Final exam, 120 minutes
Prerequisites: none
ECTS-Credits: 8
Course description:
Household theory, demand, decisions under uncertainty, producer theory, firm supply and factor demand, partial and general equilibrium.

Literature:

Contact person: Chengsi Wang, Ph.D., Tel. (+49) 621 181 2786, E-Mail: chengsiwang@gmail.com, Office: L7, 3-5, room 3.31, Office hours: by appointment.
# B. Advanced Phase

## Lectures

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<th>**Antitrust/ Competition Policy ******</th>
<th>Sovinsky, M.</th>
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<td>L7, 3-5, P044</td>
<td>16.02.2017 – 01.06.2017</td>
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Kommentar:

Course title: Antitrust/ Competition Policy  
Instructor: Prof. Dr. Michelle Sovinsky  
Offered: Spring term 2017  
Method (hours per week): Lecture (2) + exercise class (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Mikroökonomik A + B  
Examination: Final exam, 120 min.  
ECTS-Credits: 7  

Course description:  
This course is designed to provide an introduction to theoretical models and empirical methods in industrial organization, focusing on competition policy/antitrust. Monopoly and strategic interactions between firms will be studied using research papers and antitrust cases. Specifically, topics include collusion, horizontal merger, predation, and vertical restraints.

Contact person: Prof. Dr. Michelle Sovinsky, E-Mail: michelle.sovinsky@gmail.com, Tel. (0621) 181 - 1832, Office: L7, 3-5, room 3.11, Office hours: by appointment.

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<tr>
<th><strong>Behavioral Economics</strong></th>
<th>Penczynski, S.</th>
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<td>L7, 3-5, S031</td>
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Kommentar:

Course title: Behavioral Economics  
Instructor: Prof. Stefan Penczynski, Ph.D.  
Offered: Spring semester, irregular cycle  
Method (hours per week): Lecture (2) + exercise class (1)  
Course level: Bachelor  
Course language: English  
Prerequisites: Grundlagenbereich  
Examination: Final exam, 90 minutes  
ECTS-Credits: 6  

Course description:
Standard economic models make many assumptions and predictions about individual behavior. This course introduces new theories from Behavioral Economics, a young field of Economics that combines Economics and Psychology. In the light of experimental evidence, standard theories of risk, time and social preferences are revisited and more appropriate behavioral models introduced. Various forms of cognitive limitations in information processing are presented and consequences for economic behavior are highlighted. The course aims to provide access to theoretical concepts that take into account the nature of the human psyche.

Contact person(s): Prof. Stefan Penczynski, Ph.D., Tel. 181-3656, E-Mail: Stefan.penczynski@uni-mannheim.de, L7, 3-5, room 4.04

Behavioral Perspectives of Institutions and Organizations ** / ****

Rau, H.

Mittwoch 13:45 Uhr bis 15:15 Uhr wöchentlich 15.02.2017 – 31.05.2017
L9, 1-2, 004

Mittwoch 15:30 Uhr bis 17:00 Uhr 14-täglich 15.02.2017 – 24.05.2017
L7, 3-5, S031

Kommentar:

Course title: Behavioral Perspectives of Institutions and Organizations
Instructor(s): Prof. Dr. Holger A. Rau
Offered: Spring 2017
Method (hours per week): Lecture (2) + exercise class (1)
Course level: Bachelor
Course language: English
Prerequisites: Grundlagen der Volkswirtschaftslehre, Analysis und Lineare Algebra A
Examination: Final exam (90 minutes)
ECTS-Credits: 6

Course description:
This course covers the basic understanding of how institutions and organizations work as coordination device in Economies and firms. We will discuss common problems of market failure, (e.g., social dilemmas), moral hazard, and their implications for the organization of markets and firms. A special focus is the application of Behavioral Economics to understand the motives and implications of decision making in markets and firms.

Contact person(s): Prof. Dr. Holger A. Rau, E-Mail: holger.rau@uni-goettingen.de

Economics of Education ****

Bouguen, A.

Dienstag 08:30 Uhr bis 10:00 Uhr wöchentlich 14.02.2017 – 30.05.2017
L7, 3-5, P044

Kommentar:

Course title: Economics of Education
Instructor: Dr. Adrien Bouguen
Offered: Spring term 2017
Method (hours per week): Lecture (2)
Course level: Bachelor
**Course language:** English  
**Prerequisites:** Mikroökonomik A, Statistik I  
**Examination:** Class participation (20%), presentation & discussion (30%), and final exam (50%)  
**ECTS:** 5

**Course description:**  
What can economists possibly say about education? Dealing with the important economic issues linked to education, I will present an overview of the main theoretical and empirical knowledge available. The topics covered in this course will include: the impact of class size, the teacher quality, the returns to education, the link between health or criminal behaviour and education, the role of school choice and of tuition fees in higher education, and the measurement of peer effects. Throughout the semester, I will discuss empirical methodologies used to analyze education systems worldwide. Examples will be taken from both developing and developed countries.

**Goals of the course:**  
Introducing students to the available literature on education and to the methodology used to analyze education systems worldwide. At the end of the semester, students will be acquainted to rigorous quantitative methods used to analyze education and will have been in contact with the most prominent results available in the economics of education.

**Requirements for the assignment of ECTS credits:**  
Students will first be required to participate actively in class discussions. Secondly, during the 45 minutes seminar, every week, one student (or two depending on the number of students) will present during 30 minutes an empirical scientific paper. Another student will play the role of a discussant. The final exam will form the rest of the mark.

Contact: Dr. Adrien Bouguen, E-Mail: bouguen@uni-mannheim.de, Tel.: (0621) 181-1941 Office: L7, 3-5, room 1.31

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**Energy Economics ******

Schober, D./ Woll, O.

Donnerstag 15:30 Uhr bis 17:00 Uhr wöchentlich 16.02.2017 – 01.06.2017  
L7, 3-5, 001

Kommentar:

**Course title:** Energy Economics  
**Instructors:** Dr. Dominik Schober, Dr. Oliver Woll  
**Method (hours per week):** Lecture (2)  
**Course level:** Bachelor  
**Course language:** English  
**Prerequisites:** Mikroökonomik A+B  
**Examination:** written, 90 min  
**ECTS-Credits:** 5

**Course description:**  
The course provides an introduction to energy economics and policy covering topics such as the technical and economic characteristics of energy production and demand. A focus is set on the electricity system, direct and external costs of electricity production, market design and regulation of electricity. The course is primarily based in microeconomics but also considers the interface of energy economics with other disciplines, such as decision economics, operations research, or environmental economics.

**Literature:**  

Contact persons: Dr. Dominik Schober, Tel.: (0621) 1235-385, E-Mail: schober@zew.de and Dr. Oliver Woll, Tel.: (0621) 1235-305, E-Mail: woll@zew.de
### Informational Economics

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**Kommentar:**

- **Course title:** Informational Economics
- **Offered:** Spring term
- **Instructor:** Prof. Takakazu Honryo, Ph.D.
- **Method (hours per week):** Lecture (2)
- **Course level:** Bachelor
- **Course language:** English
- **Prerequisites:** Basic knowledge in game theory
- **Examination:** Final exam, 120 minutes
- **ECTS-Credits:** 5

**Course description:**

This course covers topics related to asymmetric information, and especially we learn basics of contract theory (adverse selection and Moral Hazard) and signaling games (that includes theory of communication). Contract theory designs the strategic environment so as to induce players to behave in the desired way. The question is: “How can we change the strategic environment (by imposing a contract or an organizational structure) such that the resulting equilibrium behavior of the involved players is efficient. In signaling games, we analyze the situation in which informed players decide how to signal their type, and the uninformed player has to decide how to respond to his informed opponent recognizing that signals may be strategically chosen. Both classes of models have a wide variety of applications.

**Contact person:** Prof. Takakazu Honryo, Ph.D., Tel. 181-3062, E-mail: thonryo@mail.uni-mannheim.de, Office: L7, 3-5, room 3.43

### International Macroeconomics

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<td>16.02.2017 – 01.06.2017</td>
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**Kommentar:**

- **Course title:** International Macroeconomics
- **Instructor:** Prof. Saverio Simonelli, Ph.D.
- **Offered:** Spring semester 2017
- **Method (hours per week):** Lecture (3) + exercise class (1)
- **Course level:** Bachelor
- **Course language:** English
- **Prerequisites:** Mikroökonomik A + B, Makroökonomik A + B
- **Examination:** Final exam, 90 min
- **ECTS-Credits:** 8

**Course description:**

The course develops a theoretical framework for the analysis of the determinants of international capital movements, trade imbalances, and nominal and real exchange rates. In particular, the course will cover the building blocks of open-economy macroeconomics focusing on: (i) the intertemporal trade and the
current account balance; (ii) the international financial markets; (iii) the real exchange rate and the terms of trade; (iv) monetary policy and exchange rates.

Contact persons: Prof. Saverio Simonelli, Ph.D., E-Mail: savsimon@unina.it

Internet Economics ****

Laitenberger, U./ Hünermund, P.

Dienstag 17:15 Uhr bis 19:45 Uhr wöchentlich 14.02.2017 – 30.05.2017
L7, 3-5, S031

Kommentar:

Course title: Internet Economics
Offered: Spring 2017
Instructor: Dr. Ulrich Laitenberger, Paul Hünermund
Method (hours per week): Lecture (2) + exercise class (1)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A + B, Industrial Organization, basic knowledge in game theory recommended
Examination: Final exam, 120 min (+potentially presentation, tbd)
ECTS-Credits: 6

Course description:
The rapid development of the Internet provides not only new business models and life styles but also a novel area for economists to explore. We are especially interested in how online businesses are organized, what role search intermediaries play in getting together buyers and sellers, the optimal design of online platforms and related efficiency issues. The topics we are going to cover are based on real world examples, such as consumer search using search engines, competition between major search engines such as Google and Yahoo, information overload and junk emails, and online auctions on eBay. The course will be mainly theory-orientated. The theoretical models we will cover thus require a solid microeconomics and math background. However, we will also discuss related case studies, empirical works and experiments.

Literature:
There is no required textbook for this course. The lecture will be mainly based on lecture notes and some research papers. However, the following books might be useful for both refreshing basic IO knowledge and selective reading of topics.


Notice that it is unnecessary to buy those books as we will only cover a small fraction of each book.

Contact person: Dr. Ulrich Laitenberger, E-Mail: laitenberger@zew.de, Paul Hünermund, E-Mail: huenermund@zew.de
Labor Market Institutions and Labor Market Outcomes

Habermalz, S.

Dienstag
12:00 Uhr bis 13:30 Uhr
L7, 3-5, S031
wöchentlich
14.02.2017 – 30.05.2017

Donnerstag
12:00 Uhr bis 13:30 Uhr
L7, 3-5, S031
wöchentlich
16.02.2017 – 01.06.2017

Kommentar:
Course title: Labor Market Institutions and Labor Market Outcomes
Instructor(s): Steffen Habermalz, Ph.D.
Offered: Spring 2017
Method (hours per week): Lecture (3) + exercise class (1)
Course level: Bachelor
Course language: English
Prerequisites: Grundlagenbereich
Examination: Final exam (90 minutes)
ECTS-Credits: 8

Course description:
Labor market institutions are commonly thought of as political interventions or organizational structures that interfere with the otherwise market-determined outcomes of the labor market. Examples include labor unions, legislation on minimum wages, employment protection, unemployment insurance and active labor market policies. This course will document how labor market institutions affect labor market outcomes like unemployment, wage inequality, poverty and others.

Contact person(s): Steffen Habermalz, Ph.D., E-Mail.: habermalz@uni-mannheim.de

Markets and the Environment

Wagner, U.

Montag
10:15 Uhr bis 11:45 Uhr
L7, 3-5, S031
wöchentlich
13.02.2017 – 29.05.2017

Mittwoch
10:15 Uhr bis 11:45 Uhr
L7, 3-5, S031
wöchentlich
22.02.2017 – 31.05.2017

Kommentar:
Course title: Markets and the Environment
Offered: Spring term 2017, once per year
Instructor: Prof. Ulrich Wagner, Ph.D.
Method (hours per week): Lecture (2) + exercise class (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A + B, Grundlagen der Ökonometrie
Examination: Final exam, 90 min
ECTS-Credits: 7

Course description:
This course will provide an introduction to the field of environmental and natural resource economics. The course will be subdivided into four subject areas:
1. Economic analysis of policy instruments for regulating environmental pollution: Command-and-control regulation vs. market-based policy instruments.
2. Techniques for the valuation of environmental quality as an input for cost-benefit analysis: Hedonic pricing, travel cost method and contingent valuation.
3. International aspects of environmental regulation: International environmental agreements, "pollution
leakage" via international trade and investment.

4. Efficient management of renewable and non-renewable natural resources.

Contact person: Prof. Ulrich Wagner, Ph.D.; E-Mail: ulrich.wagner@uni-mannheim.de; Tel.: +49 (0) 621 181-1420; Office: L7, 3-5, room 2.11; Office hours by appointment.

Statistics and Stata

Steinke, I./ Avdeenko, A.

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Kommentar:


Course title: Statistics and Stata
Instructors: Dr. Ingo Steinke und Dr. Alexandra Avdeenko
Offered: FSS 2017
Method: Lecture (2) + exercise class (1)
Course level: Bachelor
Course language: English
Prerequisites: Basic Stata skills of advantage
Exam: Programming exam
ECTS: 6

Course description:
The course gives an introduction into the data management in Stata. In the first part elementary statistical methods and linear regression are discussed and executed with Stata. Moreover, students will learn how to conduct Monte-Carlo simulations. These are important for the verification of implementations and are used as an important tool to analyze the small sample properties of estimators and tests. Finally, advanced statistical models are examined, e.g. nonlinear regression models, binary and multinomial models and panel data models.


Contact:
Dr. Ingo Steinke, Tel.: (0621) 181-1940, E-Mail: isteinke@rumms.uni-mannheim.de
Dr. Alexandra Avdeenko, Tel.: (0621) 181-3500, E-Mail: avdeenko@uni-mannheim.de
Outline (lecture):

1. Introduction
2. Early capital market integration and trade finance
   2.1 The monetary system of the late medieval period
   2.2 The market for foreign bills of exchange
3. Bond markets and debt crisis
   3.1 The debt policy of Habsburg Spain in the 16th century
   3.2 The emergence of sovereign bond markets in England and in the Netherlands
   3.3 Bond markets in the international gold standard era
   3.4 Debt crisis after the Second World War
4. Stock market booms and bubbles
   4.1 The ‘Mississippi Bubble’ and the ‘South Sea Bubble’ (1719/20)
   4.2 Stock markets in the 19th century
   4.3 The stock market boom of the 1920s and the ‘Great Crash’ of 1929
   4.4 Stock market cycles after the Second World War
5. Futures markets
   5.1 Introduction: some basic facts about financial derivatives
   5.2 The emergence of future markets in the 19th century
6. Final discussion

Literature:
The course is based on quantitative and qualitative research papers, published in the leading academic journals of finance and economic history (e.g., The Journal of Finance, Financial History Review, The Journal of Economic History). I provide detailed references on the lecture slides.

For a general introduction to financial history, I recommend the following popular books:

Course title: The Evolution of Financial Markets
Instructor: Dr. Alexander Donges
Method (hours per week): Lecture (2), exercise-class (2)
Course level: Bachelor
Course language: English
Prerequisites: Basic knowledge in econometrics (at the level of "Grundlagen der Ökonometrie")
Examination: Written exam (90 minutes) (70%) and presentation (30%).
ECTS-Credits: 7

Course description:
This course focuses on the evolution of financial markets since the late medieval period. We analyze the emergence of the modern financial system and the creation of financial innovations. Beginning with foreign bills of exchange in the Habsburg Netherlands of the 16th century, we consider the emergence of bond markets, sovereign debt crises, stock market booms and bubbles, as well as the emergence of the futures market.

The course includes a lecture (2 hours a week) and a practical exercise session (2 hours a week). In the exercise session we discuss selected empirical research papers that focus on the history of financial markets and financial crises.

In addition to the final exam, every participant has to present an empirical research paper as part of the exercise session. The presentation accounts for 30% of the final grade. I am going to announce the papers for the presentation in the first lecture.

Contact person: Dr. Alexander Donges; Tel.: 181-3428; E-Mail: donges@uni-mannheim.de; Office: L7, 3-5, room S10.
Time Series Analysis

Stocker, T.

Freitag 12:00 Uhr bis 13:30 Uhr wöchentlich 17.02.2017 – 02.06.2017
L7, 3-5, 001

Übung (Gruppe 1):
Donnerstag 17:15 Uhr bis 18:45 Uhr wöchentlich 23.02.2017 – 01.06.2017
L7, 3-5, P043

Übung (Gruppe 2):
Freitag 10:15 Uhr bis 11:45 Uhr wöchentlich 24.02.2017 – 02.06.2017
L7, 3-5, P043

Kommentar:

Course title: Time Series Analysis
Instructor: Dr. Toni Stocker
Method (hours per week): Lecture (2) + exercise class (2)
Course level: Bachelor
Course language: English on demand
Prerequisites: Basic Statistics, Basic Econometrics. Laptop needed
Examination: Final exam (120 min) 80%, exercise class 20%
ECTS-Credits: 7

Course description:
The lecture gives an introduction to applied univariate and multivariate time series techniques and will cover AR(I)MA, ADL, VAR and GARCH processes. We will discuss model specification and diagnosis, forecasting and unit root testing. Depending on time, we will also cover estimation of dynamic causal effects and the cointegration concept. The lecture will be accompanied by computer tutorials and exercises. The statistical software package R will intensively be used throughout this course.

Please have a look on our website http://statistik.vwl.uni-mannheim.de/ at the beginning of the semester for more course information.

Contact person: Dr. Toni Stocker, E-Mail: stocker@rumms.uni-mannheim.de, L7, 3-5, room 1.43, Tel. 181-3963
Seminars

Please note that there is a single week to register for seminars in the Bachelor program. The common registration period begins on November 20th 2016, 22:00 and ends on November 25th 2016, 24:00. Please note that you are not allowed to apply for more than a maximum of 2 seminars during the common registration week. Registrations will be checked. Violation of this rule results in the exclusion from the seminars in question. A renewed application for vacant seats is possible. If you like to change your seminar - this can only be done in the first week after the registration period. Additional information can be found in the course commentaries of the seminars.

### Cultural Economics ****

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<th>Einzeltermin 13.02.2017</th>
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Kommentar:

Course title: Cultural Economics
Instructor: Dr. Andrej Svorencik
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A, Makroökonomik A
Examination: Seminar paper; seminar presentation; active participation in class
ECTS-Credits: 6

Course description:

Cultural economics is the application of economic analysis to the creative and performing arts, the heritage and cultural industries, in both the public and private sectors. It is concerned with the economic organization of the cultural sector and with the behavior of producers, consumers and governments in that sector. Topics from which students can choose their presentation include for instance: economics of art (demand and supply for art, art auctions), economics of luxury goods, economics of the performing arts, economics of cultural heritage, economics of creative industries (music industry, film industry, festivals, museums), economics of broadcasting, book publishing, and cultural policy.

Students develop skills in reading and analyzing research papers. They are asked to write a literature survey on their topic and communicate their understanding through an oral presentation. Students develop skills in analyzing cultural economics issues and understanding their effects on economic agents using models, case studies and empirical methods.

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.
Please name your current semester and the number of already successfully completed seminars.
Please register via E-Mail to: asvorencik@gmail.com
Selection process of seminar participants: first come, first serve. Maximum number of participants: 13

Contact person: Dr. Andrej Svorencik, Tel.: (0621) 181-3425, E-Mail: svorencik@uni-mannheim.de, Office: L7, 3-5, R 4.06
Economic Policy Evaluation

Siegloch, S.

Dienstag
L7, 3-5, S031
13:45 Uhr bis 15:30 Uhr
Einzeltermin
14.02.2017

Donnerstag
tba
08:00 Uhr bis 17:00 Uhr
Einzeltermin
06.04.2017

Freitag
tba
08:00 Uhr bis 17:00 Uhr
Einzeltermin
07.04.2017

Kommentar:

There will be an introductory session of 90 minutes in the first week of the semester. The seminar will be held in two full-day sessions during the semester. The exact dates of the sessions will be set in the introductory session at the latest.

Course title: Economic Policy Evaluation
Instructor: Prof. Dr. Sebastian Siegloch
Offered: Spring term
Method (hours per week): Block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A + B, Grundlagen der Ökonometrie
Examination: Seminar participation (20%) + seminar presentation (30%) + paper summary (50%)
ECTS-Credits: 6

Course description:
This block seminar introduces current empirical methods needed for economic policy evaluation. The course specializes on one or two specific subfields of labor and/or public economics, such as minimum wages, personal income taxation or local public finance. For each subfield, a set of current research papers will be covered in class. The subfield(s) and the corresponding reading list will be announced in October (http://sites.google.com/site/sebastiansiegloch/teaching).

Students will choose a paper from the reading list and present it in the seminar. They also have to write a short report (max. 10 pages) which summarizes and evaluates the chosen paper critically.

Students will learn about research designs and identification strategies needed to evaluate economic policies by working with and on these current papers. They get acquainted with modern empirical methods of policy evaluation and will learn how to implement a sound and clean research design to identify the impact of economic policies

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.
Please name your current semester and the number of already successfully completed seminars.
Please register via E-Mail to: Sebastian Siegloch (siegloch@uni-mannheim.de)
Selection process of seminar participants: First come, first serve, but preference will be given to students with fewer completed seminars and to students who attended the lecture "Fiscal and Labor Market Policy". Maximum number of participants: 13

Contact person: Prof. Dr. Sebastian Siegloch, Tel.: (0621) 181-1818, E-Mail: siegloch@uni-mannheim.de, Office: L7, 3-5, room 2.08
**Course title:** Education and Health Programs in Developing Countries  
**Instructor:** Prof. Katja Kaufmann, Ph.D.  
**Offered:** Spring term  
**Method (hours per week):** Block seminar (2)  
**Course level:** Bachelor  
**Course language:** English  
**Prerequisites:** Statistik I + II  
**Examination:** Presentation (30%), seminar paper (50%), discussions (20%)  
**ECTS-Credits:** 6  

**Course description:**  
In this course, we will discuss several of the most important antipoverty programs in developing countries. In particular, we will focus on education and health programs. We will talk about the implementation of the programs, program details, how the design and type of programs has been changing over the course of the last decades and why. The main goal of this course is to teach students how to evaluate the effectiveness of such programs in terms of their effects on people's health, educational attainment, labour market earnings, fertility decisions, poverty, well-being and so forth. An evaluation of the causal effect of such programs is extremely challenging because one would need to observe people in the state of "having been part of the program", but one would also need to observe those same individuals in the state of "not having been part of the program" to compare the outcomes in these two different states of the world, which is obviously not possible.  

This course will teach students how the impact of antipoverty programs can be evaluated using intuitive and important widely-used methods such as conducting a randomized experiment or applying matching, Difference-in-difference, instrumental variable or regression discontinuity approaches.  

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.  
Please name your current semester and the number of already successfully completed seminars.  
Please register via E-Mail to: Ms. Jann-Grahovac (cjann@uni-mannheim.de)  
Selection process of seminar participants: first come, first serve. Maximum number of participants: 20  

Contact person: Prof. Katja Kaufmann, Ph.D., Tel.: (0621) 181-1959, E-Mail: kaufmann@vwl.uni-mannheim.de, Office: L7, 3-5, room P01, Office hour: upon appointment.
### Emissions Trading in Theory and Practice

**Wagner, U.**

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<th>Day</th>
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<tr>
<td>Donnerstag</td>
<td>17:15 Uhr bis 18:45 Uhr</td>
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**Kommentar:**

Course title: Emissions Trading in Theory and Practice  
Offered: Spring term 2017  
Instructor: Prof. Ulrich Wagner, Ph.D.  
Method (hours per week): Block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Markets and the Environment (can be taken concurrently)  
Examination: Presentation (30%), seminar paper (50%), discussions (20%)  
ECTS-Credits: 6

**Course description:**
Since environmental policies were first implemented in industrialized countries more than four decades ago, the initial “command-and-control” approach has given way to more decentralized, price-based policies to regulated pollution emissions. A Pigouvian tax is such a well-established policy, but governments around the world are increasingly favoring “emissions trading” schemes, i.e. establishing a market where polluters can buy and sell emission permits. Drawing on theoretical, empirical and experimental research, this seminar analyzes a variety of economic, political and environmental aspects of this policy: Environmental effectiveness and economic costs, impacts on market structure and on international competitiveness, incentives for innovation in clean technologies, optimal design of permit allocation mechanisms and market stabilizing interventions, as well as behavioral aspects. Students will write a 10-page paper on a particular aspect and present their work in class.

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.
Please name your current semester and the number of already successfully completed seminars.
Please register via E-Mail to: ulrich.wagner@uni-mannheim.de
Selection process of seminar participants: first come, first serve
Maximum number of participants: 20

Contact person: Prof. Ulrich Wagner, Ph.D.; E-Mail: ulrich.wagner@uni-mannheim.de; Tel.: +49 (0) 621 181-1420; Office: L7, 3-5, room 2.11; Office hours by appointment

### Empirical Methods in Industrial Organization

**Takahashi, H.**

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Course title: Empirical Methods in Industrial Organization
Offered: Every Fall semester
Instructor: Prof. Hidenori Takahashi, Ph.D.
Method: block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A + B, Grundlagen der Ökonometrie
Examination: Research review (50%) + Presentation (50%)
ECTS: 6

Course description:
This course is intended to provide an introduction to empirical industrial organization (IO). We will discuss the model, research question, sources of identification and estimation methodology. Topics include estimation of production functions, collusion, differentiated product demand, price discrimination, vertical relationships, and technology adoption. Students are required to select one paper for presentation and another one for writing a review (the guideline is provided at the organizational meeting). Each student has up to 30 minutes for presentation followed by a 10-minutes discussion.

Registration via E-Mail to: htakahas@mail.uni-mannheim.de including your student number. Please name your current semester and the number of already successfully completed seminars. Selection process of seminar participants: Priority will be given to students of higher semesters and students that have completed fewer seminars. The remaining places will be allocated on a first-come-first-served basis. Maximum number of participants: 15

Contact person: Prof. Hidenori Takahashi, Ph.D., Tel.: (0621) 181 - 1767, E-Mail: htakahas@mail.uni-mannheim.de, office: L7, 3-5 3.08; Office hours: by appointment.

Course title: Empirical Seminar in Productivity Measurement
Instructor: Dr. Dominik Schober
Term: Spring semester 2017
Method (hours per week): Block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A+B, Grundlagen der Ökonometrie
Examination: Seminar thesis (50 %), presentation (30 %), discussion (20 %)
ECTS-Credits: 6

Course description:
The course provides an introduction to Stata and the basics of efficiency and productivity measurement. This will take place in a block meeting at the beginning of the spring semester. In addition, topics and papers to discuss will be presented. The goal is to replicate and apply the productivity measurement methods to data of other case studies or to simulated data and to demonstrate strength and weaknesses of the methods. These methods are useful in many fields of applied economic research such as industrial, public or, more general, all micro-based empirical economics.

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.
Institutions and Economic Development in Historical Perspective

Donges, A.

Freitag 09:00 Uhr bis 17:00 Uhr Einzeltermin 24.03.2017
L9, 1-2, 003

Samstag 09:00 Uhr bis 17:00 Uhr Einzeltermin 25.03.2017
L9, 1-2, 003

Kommentar:

Course title: Institutions and Economic Development in Historical Perspective
Instructor: Dr. Alexander Donges
Method (hours per week): Block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Basic knowledge in econometrics (at the level of "Grundlagen der Ökonometrie")
Examination: Seminar paper (70%) and oral presentation (30%)
ECTS-Credits: 6

Course description:
In this seminar, we discuss the long-run effect of institutional change on economic development. We focus on different countries and periods of time, e.g. the effect of economic liberalization in 19th century Europe, or institutional differences between Europe and former colonies, which include a variety of factors, e.g. property rights, political participation, and the effectiveness of the legal system. The critical discussion of recent empirical research is part of the seminar. Therefore, basic knowledge in econometrics (at the level of "Grundlagen der Ökonometrie") is useful.

In November, a detailed list of seminar topics and introductory literature will be available on:
http://donges.vwl.uni-mannheim.de/

Seminar participants have to write a seminar paper (at least 10 pages), which has to be presented in class (20 min. presentation, 20 min. discussion). The seminar paper accounts for 70% of the final grade, the presentation accounts for 30%. Papers can be written either in English or German, presentations have to be in English. You have to attend all seminar session to pass the course.

Please note that you have to register within the registration week (20th November 2016, 22:00 until 25th November 2016, 24:00). Please name your current semester and the number of already successfully completed seminars. You have to apply for seminar participation by e-mail to Alexander Donges (donges@uni-mannheim.de). Please note that you have to indicate at least three seminar topics in your preferred order, based on the list that will be available online. Topics are allocated according to the principle „first-come, first-served”. The maximum number of participants is 14.

Contact person: Dr. Alexander Donges; Tel.: (0621) 181 - 3428; E-Mail: donges@uni-mannheim.de;
Office: L7, 3-5, room S10
### Internet Economics

**Donnerstag** 13:45 Uhr bis 15:15 Uhr  
Einzeltermin 16.02.2017  
Eingangsbereich Zentrum für Europäische Wirtschaftsforschung GmbH (ZEW) Mannheim, L7, 1

**Kommentar:**

Course title: Internet Economics  
Instructor: Dr. Ulrich Laitenberger, Reinhold Kesler  
Method (hours per week): Block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Mikroökonomik A + B, Grundlagen der Ökonometrie, Internet Economics (Vorlesung)  
Examination: Presentation, seminar paper and discussions  
ECTS: 6

**Course description:**

In the seminar we will discuss papers related to Internet Economics. We will talk about the underlying model, the research question, sources of identification and estimation methodology.

There will be an introductory session in the first week of the semester, in which papers are assigned. The seminar will be held in two full-day sessions during the semester. The exact dates of the sessions will be set in the introductory session at the latest.

Topics include:
- Selling mechanisms in online market  
- Platform and two-sided markets  
- Targeted Advertising  
- Market transparency and reputation in online markets  
- Consumer Privacy  
- Economics of App Markets  
- Economics of Media Markets

Students are required to select one paper that they will present. They are also required to write a seminar paper (the guideline is provided at the organizational meeting). Each student has up to 30 minutes for presentation followed by a 10-minutes discussion.

Please note that you have to register within the registration week (20th November 2016, 22:00 until 25th November 2016, 24:00). Please name your current semester and the number of already successfully completed seminars. You have to apply for seminar participation by e-mail to laitenberger@zew.de.  
Selection process: first come, first served.

Contact person: Dr. Ulrich Laitenberger, Tel.: (0621) 1235 – 185, E-Mail: laitenberger@zew.de,  
office: L7, 1 (ZEW); Office hours: by appointment.

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### Political and Economic Institutions as the Source of Economic Growth

**Habermalz, S.**

**Dienstag** 15:30 Uhr bis 17:00 Uhr  
wöchentlich  
L7, 3-5, P043  
14.02.2017 – 30.05.2017

**Kommentar:**

Course title: Political and Economic Institutions as the Source of Economic Growth  
Instructor(s): Steffen Habermalz, Ph.D.
Offered: Spring 2017  
Method (hours per week): Seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Grundlagenbereich  
Examination: Presentation (30%), seminar paper (50%), participation/discussion (20%)  
ECTS-Credits: 6

Course description:  
It is clear that technological progress and, to some extent, capital accumulation (physical and human) drive economic growth in developed societies. However, these factors cannot explain the persistent gap in development that continues to exist between the developed and less developed world. In this regard economists resort to fundamental causes of growth like luck, geography, culture and institutions. While the first three can certainly be important they are also immutable (geography and luck) or take a very long time to change (culture). Therefore, this seminar will examine the hypothesis that differences in political and economic institutions (rules, laws, policies etc.) are the main cause of divergent economic growth between rich and poor countries. The main book of the seminar will be “Why Nations Fail” by Acemoglu/Robinson  

Registration via E-Mail to: habermalz@uni-manheim.de, including your student number.  
Please name your current semester and the number of already successfully completed seminars.  
Selection process of seminar participants: Priority will be given to students of higher semesters and students that have completed fewer seminars. The remaining places will be allocated on a first-come-first-served basis. Maximum number of participants: 24  
Contact person(s): Steffen Habermalz, Ph.D., E-Mail.: habermalz@uni-mannheim.de

Seminar Spieltheorie ****  
Tröger, T.  

Montag  
08:30 Uhr bis 10:00 Uhr  
L7, 3-5, P044  
wöchentlich  
03.04.2017 - 29.05.2017  

Mittwoch  
08:30 Uhr bis 10:00 Uhr  
L7, 3-5, P044  
wöchentlich  
05.04.2017 - 31.05.2017

Kommentar:  
Course title: Seminar Spieltheorie  
Instructor: Prof. Dr. Thomas Tröger  
Offered: Once a year  
Method (hours per week): Seminar (2)  
Course level: Bachelor  
Course language: German, English on demand  
Prerequisites: Spieltheorie  
Examination: Seminar presentation (50%), seminar paper (33%) and active participation (17%)  
ECTS-Credits: 6

Course description:  
Building on the abilities obtained in the course on game theory, students are led to independent reading of scientific articles. To this end, selected articles from current research are used. The students present these articles in front of other students and in a written homework assignment.  

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.  
Please name your current semester and the number of already successfully completed seminars.  
Registration via E-Mail to: troeger@uni-mannheim.de
Strategic Information Transmission for Bachelor Students

Honryo, T.

Montag 17:15 Uhr bis 18:45 Uhr Einzeltermin 20.02.2017
L9, 1-2, 002

Freitag 10:00 Uhr bis 16:00 Uhr Einzeltermin 28.04.2017
Raum tba

Kommentar:

Course title: Strategic Information Transmission for Bachelor students
Instructor(s): Prof. Dr. Takakazu Honryo
Offered: Spring term
Method (hours per week): Block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Basic knowledge of non-cooperative game theory
Examination: Term paper, presentation
ECTS-Credits: 6

Course description:
Students are required to pick one paper in selected topics and give a presentation to discuss the paper's strengths and weaknesses. Based on comments that they receive in the presentation, students are required to write a report summarizing the seminar paper. Topics include cheap talk games, persuasion games, and their application to political economics. To make a presentation in class based on a paper of your choice on strategic information transmission, I recommend you pick a paper from the list I will distribute.

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.
Please name your current semester and the number of already successfully completed seminars.
Registration via E-Mail to:thonryo@mail.uni-mannheim.de
Selection process of seminar participants: first-come first-serve. Maximum number of participants: 13

Contact person(s): Prof. Takakazu Honryo, Tel. 181-3062, E-Mail: thonryo@mail.uni-mannheim.de, L7, 3-5, room 3.43

Strategic Thinking

Penczynski, S.

Freitag 10:00 Uhr bis 17:00 Uhr Einzeltermin 03.03.2017
L9, 1-2, 003

Samstag 10:00 Uhr bis 17:00 Uhr Einzeltermin 04.03.2017
L7, 3-5, P044

Kommentar:
Course title: Strategic Thinking
Instructor: Prof. Dr. Stefan Penczynski
Offered: Irregular cycle
Method (hours per week): Block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Grundlagenphase
Examination: Seminar paper, oral presentation
ECTS-Credits: 6

Course description:
The standard tool to predict strategic outcomes with Game Theory is the Nash Equilibrium. Experimental work has shown that subjects do not play equilibrium actions in new and unfamiliar strategic situations. This seminar will introduce students to the young field of strategic thinking. We will consider theoretical developments in modeling strategic reasoning processes, new areas in which these models can be applied as well as novel experimental methods to obtain data about reasoning processes.

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00. Please name your current semester and the number of already successfully completed seminars. Registration via E-Mail to: Yvonne Reiter (reitery@rumms.uni-mannheim.de)
Selection process of seminar participants: höhere Fachsemester haben Vorrang (außer, wenn bereits ein Seminar erfolgreich absolviert wurde), ansonsten first-come first-serve. Maximum number of participants: 13
Contact person: Prof. Stefan Penczynski PhD, Tel. 181-3656, E-Mail: stefan.penczynski@uni-mannheim.de, L7, 3-5, room 4.04

The Economics of Structural Change ****

Dürnecker, G.

Freitag
L7, 3-5, P044
17:15 Uhr bis 18:45 Uhr
Einzeltermin
17.02.2017

Freitag
L7, 3-5, P044
09:00 Uhr bis 18:00 Uhr
Einzeltermin
14.04.2017

Samstag
L7, 3-5, P044
09:00 Uhr bis 18:00 Uhr
Einzeltermin
15.04.2017

Kommentar:

Course title: The Economics of Structural Change
Instructor: Prof. Dr. Georg Dürnecker, Ph.D.
Method (hours per week): Block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: None
Examination: Seminar paper (60%) + Presentation (30%) + Class participation (10%)
ECTS-Credits: 6

Course description:
Structural change is one of the most striking empirical regularities of an economy's development process. It refers to secular changes in the distribution of output and inputs across the sectors of an economy. Most prominent examples of structural change are "de/industrialization" and "the rise of the service economy". In this seminar, we look at the causes of structural change and its consequences for labor markets, inequality and aggregate economic growth. We explore a variety of topics including, for
example, job polarization, household production, the European employment dilemma, and the link between structural change and business cycles.

Please note that you have to register for this seminar within the common registration week: 20th November 2016, 22:00 until 25th November 2016, 24:00.
Please name your current semester and the number of already successfully completed seminars.
Registration via E-Mail to: duernecker@uni-mannheim.de, including your student number.
Selection process of seminar participants: Priority will be given to students who are in their 5th semester or higher. The remaining places will be allocated on a first-come-first-serve basis. Maximum number of participants: 20

Contact person: Prof. Dr. Georg Dürnecker, Ph.D.; E-Mail: duernecker@uni-mannheim.de; Tel.: (0621) 181-1804; Office: L7, 3-5, room 2.46.
C. Additional courses for economists

**Forschungsseminar in Wirtschaftsgeschichte**

Streb, J.

**Mittwoch 17:15 Uhr bis 18:45 Uhr**

**wöchentlich 15.02.2017 - 31.05.2017**

**Kommentar:**

Im Forschungsseminar präsentieren Mannheimer und auswärtige Wissenschaftler und Doktoranden ihre aktuellen Forschungsprojekte.

Es können daran außer Studierenden im Bachelor- und Masterstudiengang VWL und Doktoranden der Abteilung VWL auch Absolventen geschichtswissenschaftlicher Studiengänge teilnehmen.

Course title: Economic History Research Seminar

Offered: Every semester

Method (hours per week): Seminar (2)

Course level: Bachelor, Master, Ph.D.

Course language: English

Examination: None

ECTS-credits: None

Course description:
In this seminar both researchers from other universities and doctoral students from Mannheim will present their current research projects.

Contact person: Prof. Dr. Jochen Streb, Tel.: 181-1932, E-Mail: streb@uni-mannheim.de; L7,3-5, room P19/20

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**Ringvorlesung**

Fachschaft VWL

**Mittwoch 19:00 Uhr bis 20:30 Uhr**

**Einzeltermine**

**Kommentar:**


Contact: Fachschaft VWL, Tel.: (0621) 181-1780, E-Mail: fachschaftvwl@gmail.com, Office: L9, 7, room 2.11
### Vorlesung “Aktuelle Themen der Wirtschaftspolitik”

**Grüner, H. P.**

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<tr>
<th>Dienstag</th>
<th>15:30 Uhr bis 17:00 Uhr</th>
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**Kommentar:**

Es wird vornehmlich in der zweiten Semesterhälfte bis zu sieben Vorträge geben. Die Termine können gegebenenfalls mit den Terminen der Veranstaltung "Wirtschaftspolitik" montags 10:15-11:45 Uhr getauscht werden. Bitte erkundigen Sie sich auf unserer Website (http://gruener.vwl.uni-mannheim.de/3851.0.html) nach aktuellen Updates.

**Course title:** Vorlesung “Aktuelle Themen der Wirtschaftspolitik”  
**Instructor:** Prof. Dr. Hans Peter Grüner  
**Offered:** each spring semester  
**Method (hours per week):** Lecture (1)  
**Course level:** Bachelor  
**Course language:** German  
**Prerequisites:** none  
**Examination:** none  
**ECTS-Credits:** none

**Course description:**
The course deals with practical problems in various areas of economic policy. Practitioners from outside the university are invited to talk about their experiences.  
**Expected competences acquired after completion:** students learn to apply insights from economic science to practical problems.

**Contact person:** Prof. Dr. Grüner, Tel. (0621) 181-1886, E-Mail: gruener@uni-mannheim.de, Office: L7, 3-5, room 2.06

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### Wohnungswirtschaftliches Seminar

**Gans, P.**

<table>
<thead>
<tr>
<th>Donnerstag</th>
<th>15:30 Uhr bis 18:45 Uhr</th>
<th>Einzeltermin</th>
<th>Datum</th>
</tr>
</thead>
<tbody>
<tr>
<td>L7, 3-5, P044</td>
<td></td>
<td></td>
<td>09.03.2017</td>
</tr>
<tr>
<td>L7, 3-5, P044</td>
<td></td>
<td></td>
<td>06.04.2017</td>
</tr>
<tr>
<td>L7, 3-5, P044</td>
<td></td>
<td></td>
<td>27.04.2017</td>
</tr>
</tbody>
</table>

**Kommentar:**

Referentinnen und Referenten z. B. aus der Wohnungswirtschaft, Kreditwirtschaft, Stadtentwicklung tragen zu einem übergeordneten Thema vor. Termine und Vortragsthemen sind ab Semesterbeginn auf der Homepage www.wohnungsseminar.de zu finden.

Für diese Veranstaltung können keine Leistungsnachweise ausgestellt werden.

**Contact:** Prof. Dr. Paul Gans, E-Mail: paulgans@uni-mannheim.de
### Business Studies & Economics: Library Basics

<table>
<thead>
<tr>
<th>Dienstag</th>
<th>12:00 Uhr bis 13:30 Uhr</th>
<th>Einzeltermin</th>
<th>14.02.2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foyer of Central Lending Library – Schloss Westflügel Library</td>
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</tbody>
</table>

**Kommentar:**

This information session is especially targeted at exchange students in the areas of Business Studies or Economics. It provides students with an overview of the University Library and answers questions such as:

- Which services does the University Library offer?
- How does the online catalog 'Primo' work?
- Where and how do I find the library branches which are relevant for me?
- How can I access the library's electronic resources?

After the information session there will be a short tour through the relevant libraries (Schloss Schneckenhof (Business Studies), Schloss Ehrenhof (Economics, Accounting & Taxation), textbook library.

**Course language:** English

**Target audience:** Students in Business Studies or Economics new at the University of Mannheim

Further dates by arrangement (starting from 5 participants).

The course can also be booked by lecturers for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.

- Business Studies: Matthias Pintsch, email: matthias.pintsch@bib.uni-mannheim.de, phone: 0621/181-3032.
- Economics: Katharina Selzer, email: katharina.selzer@bib.uni-mannheim.de, phone: 0621/181-3018.

**Note for registration:**

Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.

### Business Studies & Economics: Literature Search

<table>
<thead>
<tr>
<th>Freitag</th>
<th>12:00 Uhr bis 13:30 Uhr</th>
<th>Einzeltermin</th>
<th>17.02.2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Library &quot;Schloss Ehrenhof&quot;, training classroom (Schulungsraum)</td>
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</tr>
</tbody>
</table>

**Kommentar:**

The course teaches techniques of a scientific literature search by the example of Economics and Business databases (Business Source Premier, ABI/INFORM Complete, EconLit) and describes how to get access to the books and electronic documents.

**Course language:** English

**Target audience:** Students in Business Studies or Economics

Further dates by arrangement (starting from 5 participants).

The course can also be booked for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.
Business Studies: Matthias Pintsch, email: matthias.pintsch@bib.uni-mannheim.de, phone: 0621/181-3032.
Economics: Katharina Selzer, email: katharina.selzer@bib.uni-mannheim.de, phone: 0621/181-3018.

Note for registration:
Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.