Changes and updates are published in a separate file: http://www2.vwl.uni-mannheim.de/35.0.html

Please note that there is a single week to register for seminars in the Bachelor programme. The common registration period begins on November 22nd and ends on November 27th 2015. If you like to change your seminar - this can only be done in the first week after the registration period. Additional information can be found in the course commentaries of the seminars.

All courses marked with a star * are suitable for students in their fourth semester.

Version: 11th November 2015

A. Introductory phase ................................................................. 2
B Advanced phase ........................................................................ 5
   Lectures ........................................................................................ 5
   Seminars ....................................................................................... 15
C. Additional courses for Economists .................................................. 27
A. Introductory phase

*Exercise classes for the courses Macroeconomics A and Microeconomics A will be available around four weeks prior to the spring semester on the web pages of the faculty.*

---

**Makroökonomik A (englisch)**

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Frequency</th>
<th>Dates</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freitag</td>
<td>10:15 Uhr bis 11:45 Uhr</td>
<td>wöchentlich</td>
<td>19.02.2016 - 03.06.2016</td>
<td>Schloss Mittelbau - M 003</td>
</tr>
<tr>
<td>Freitag</td>
<td>13:45 Uhr bis 15:15 Uhr</td>
<td>wöchentlich</td>
<td>19.02.2016 - 03.06.2016</td>
<td>Schloss Mittelbau - M 003</td>
</tr>
</tbody>
</table>

Kommentar:

Please, notice that you have to register for the lecture at “Portal 2”.

Die Vorlesung wird parallel in deutscher und in englischer Sprache gehalten!

Course title: Makroökonomik A
Instructors: Prof. Minchul Yum, Ph.D.
Method: lecture (4) + practical exercises (2)
Course level: Bachelor
Course language: German (Prof. Krebs, Ph.D.) or English (Prof. Yum, Ph.D.)
Prerequisites: none
Examination: written, 120 minutes
ECTS-Credits: 8

Course description:

I. Saving and Investment (Mankiw, Chapter 3)
- aggregate saving and investment in a closed economy
- applications: debt-financed increase in government spending, tax-financed increase in government spending, investment boom, retirement of the baby-boom generation, etc.

II. Micro-Foundations (Mankiw, Chapter 16)
- determinants of the consumption and saving decisions: Fisher-model of intertemporal consumption decisions under complete and incomplete markets; income and substitution effect and the saving decision
- Euler equation: derivation and interpretation
- life-cycle hypothesis (Modigliani)
- permanent-income hypothesis (Friedman)
- ricardian equivalence

III. Macroeconomic Data (Mankiw, Chapter 2)
- national accounts
- inflation: BIP-deflator and the CPI

IV. Open Economy (Mankiw, Chapter 5)
- saving and investment in a small open economy
- covered and uncovered interest parity in real and nominal terms
- nominal und real exchange rates
- equilibrium on goods and capital markets and the real exchange rate
- twin deficit

V. Money (Chapter 4 and 18)
- quantity equation and quantity theory of money
- classical dichotomy vs. Neutrality of money
- monetary policy in the US and in Europe: targets and instruments of the respective central banks
VI. Aggregate demand and aggregate supply (Chapters 9 & 13)
- Short-run vs. long-run observations and questions
- Distinction between Keynesian and (Neo-) Classical Theory
- The AD-AS (aggregate demand – aggregate supply) Model
- Analysis of the short-run effects of monetary and fiscal policy

VII. Economic growth (Chapters 7 & 8, two sessions)
- Growth, prosperity, poverty
- Empirical observations: international panel data, time series
- The Solow Growth Model, steady state analysis
- Convergence in the model and in the data, convergence process
- The Golden Rule of capital
- Technological progress in the model and in the data

VIII. Unemployment (Chapter 6, two sessions)
- International empirical observations, current situation
- The classical model of the labor market
- Labor supply, labor demand, equilibrium on the labor market
- Technological progress, minimum wages, unions
- Search unemployment, matching
- Determination of the steady state unemployment rate
- Public policy

Literature:
oder die englischsprachige Ausgabe

Contact person: Prof. Minchul Yum, Ph.D., E-Mail: minchul.yum@uni-mannheim.de, Tel.: (0621) 181 1853, Office: L 7, 3-5 Room P03, Office hour: upon appointment.

<table>
<thead>
<tr>
<th>Mikroökonomik A (englisch)</th>
<th>Wang, C.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dienstag 08:30 Uhr bis 10:00 Uhr wöchentlich 16.02.2016 - 31.05.2016</td>
<td></td>
</tr>
<tr>
<td>Schloss Mittelbau - M 003</td>
<td></td>
</tr>
<tr>
<td>Donnerstag 10:15 Uhr bis 11:45 Uhr wöchentlich 18.02.2016 - 02.06.2016</td>
<td></td>
</tr>
<tr>
<td>B6, 23-25 Bauteil A - A 001</td>
<td></td>
</tr>
</tbody>
</table>

Kommentar:

Course title: Mikroökonomik A
Instructor: Chengsi Wang, Ph.D.
Method (hours per week): lecture (4) + practical exercises (2)
Course level: Bachelor
Course language: English
Examination: written, 120 minutes
Prerequisites: none
ECTS-Credits: 8

Course description:
Household theory, demand, decisions under uncertainty, producer theory, firm supply and factor demand, partial and general equilibrium.

Literature:
Contact person: Chengsi Wang, Ph.D., Tel. (+49) 621 181 2786, E-Mail: chengsiwang@gmail.com, Office: room 331, L7, 3-5, Office hours: by appointment.
### Antitrust/ Competition Policy*

**Sovinsky, M.**

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Frequency</th>
<th>Duration</th>
<th>Date Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dienstag</td>
<td>10:15 Uhr bis 11:45 Uhr</td>
<td>wöchentlich</td>
<td>16.02.2016 - 31.05.2016</td>
<td></td>
</tr>
</tbody>
</table>

L7, 3-5 S 031  
Exercise class tba  
Raum tba

**Kommentar:**

Course title: Antitrust/ Competition Policy  
Instructor: Prof. Dr. Michelle Sovinsky  
Offered: spring term 2016  
Method (hours per week): lecture (2) + exercise class (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics A and Microeconomics B  
Examination: written final exam, 120 min.  
ECTS-Credits: 7

**Course description:**

This course is designed to provide an introduction to theoretical models and empirical methods in industrial organization, focusing on competition policy/antitrust. Monopoly and strategic interactions between firms will be studied using research papers and antitrust cases. Specifically, topics include collusion, horizontal merger, predation, and vertical restraints.

**Contact person:** Prof. Dr. Michelle Sovinsky, Tel. (0621) 181 - 1832, E-Mail: michelle.sovinsky@gmail.com, Office: L7, 3-5 3.11, Office hours: by appointment.


---

### Behavioral Economics

**Penczynski, S.**

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Frequency</th>
<th>Duration</th>
<th>Date Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dienstag</td>
<td>15:30 Uhr bis 17:00 Uhr</td>
<td>wöchentlich</td>
<td>16.02.2016 - 31.05.2016</td>
<td></td>
</tr>
<tr>
<td>Freitag</td>
<td>08:30 Uhr bis 10:00 Uhr</td>
<td>14-täglich</td>
<td>19.02.2016 - 27.05.2016</td>
<td></td>
</tr>
</tbody>
</table>

L15, 1-6 - A 001  
L7, 3-5 S 031

**Kommentar:**

Course title: Behavioral Economics  
Instructor: Prof. Stefan Penczynski, Ph.D.  
Offered: Spring semester, irregular cycle  
Method: lecture (2) + practical exercises (1)  
Course level: Bachelor  
Course language: English  
Prerequisites: Grundlagenbereich  
Examination: written, 90 minutes  
ECTS-Credits: 6
Course description:
Standard economic models make many assumptions and predictions about individual behavior. This course introduces new theories from Behavioral Economics, a young field of Economics that combines Economics and Psychology. In the light of experimental evidence, standard theories of risk, time and social preferences are revisited and more appropriate behavioral models introduced. Various forms of cognitive limitations in information processing are presented and consequences for economic behavior are highlighted. The course aims to provide access to theoretical concepts that take into account the nature of the human psyche.

Contact person(s): Prof. Stefan Penczynski, Ph.D., Tel. 181-3656, E-Mail: Stefan.penczynski@uni-mannheim.de, L7, 3-5, Room 404

---

**Economic Growth**

Ciccone, A.

<table>
<thead>
<tr>
<th>Montag</th>
<th>10:15 Uhr bis 11:45 Uhr</th>
<th>wöchentlich</th>
<th>15.02.2016 - 30.05.2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>L7, 3-5 P 044</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Exercise class tba
Raum tba

Kommentar:

Course title: Economic Growth
Offered: spring term 2016
Instructor: Prof. Antonio Ciccone, Ph.D.
Method (hours per week): lecture (2) + practical exercises (2)
Course level: Bachelor
Course language: English
Prerequisites: Calculus, Macroeconomics A
Examination: The final grade will depend on your performance in a final exam (written, 120 min.) administered at the end of the term and on how well do in solving problem sets. The exam grade will count 70% and your problem set grade will count 30%. Problem sets can be done in groups but I want individual hand-written solutions from everybody.
ECTS-Credits: 7

Course description:
The course is about fundamental models used to analyze theoretical and empirical issues in economic growth.

The broad structure of the course is:

A. Important Facts
B. The Neoclassical Growth Model with Empirical Implications and Applications
C. Human Capital, Externalities, and Ideas
D. Institutions and Economic Development

Contact person: Prof. Antonio Ciccone, Ph.D.; E-Mail: antonio.ciccone(at)uni-mannheim.de; Tel.: (0621) 181-1830; Office: L7, 3-5, room 2.19; Office hour: by appointment.
### Economic Policy Analysis

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Type</th>
<th>Dates</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donnerstag</td>
<td>10:15 Uhr bis 11:45 Uhr</td>
<td>wöchentlich</td>
<td>18.02.2016 - 14.04.2016</td>
<td>L7, 3-5 P 044</td>
</tr>
<tr>
<td>Donnerstag</td>
<td>13:45 Uhr bis 15:15 Uhr</td>
<td>wöchentlich</td>
<td>18.02.2016 - 14.04.2016</td>
<td>L7, 3-5 P 044</td>
</tr>
<tr>
<td>Freitag</td>
<td>12:00 Uhr bis 20:30 Uhr</td>
<td>Einzeltermin</td>
<td>08.04.2016</td>
<td>tba</td>
</tr>
<tr>
<td>Samstag</td>
<td>10:00 Uhr bis 19:00 Uhr</td>
<td>Einzeltermin</td>
<td>09.04.2016</td>
<td>tba</td>
</tr>
</tbody>
</table>

**Kommentar:**

The course economic policy analysis introduces students to the most widely used microeconometric policy evaluation tools and practical issues in applied econometric analysis. The topics covered are often too extensive to be covered within one lecture, so being able to fully cover each topic within a week will be beneficial for students learning process. Students typically attend seminars later on that semester, which require them to read academic empirical papers. My course teaches the core microeconometric evaluation methods used in these papers. Therefore, it makes sense to teach this as a block course early in the semester.

**Course title:** Economic Policy Analysis  
**Instructor(s):** Prof. Anna Raute, Ph.D.  
**Offered:** spring term  
**Method (hours per week):** lecture (2) + practical exercises (1)  
**Course level:** Bachelor  
**Course language:** English (German on demand)  
**Prerequisites:** Mikroökonomik A+B, Grundlagen der Ökonometrie (Introductory Econometrics)  
**Examination:** written exam, 90 minutes. Students are also required to do group presentations and act as discussants following another team-presentation. In order to pass this course, all parts of the stated examination must be passed with at least a grade of 4.0.  
**ECTS-Credits:** 6

**Course description:**

The course introduces final year students to the main microeconometric methods for public policy evaluation, which are the basis of many papers in empirical Microeconomics. The course aims to provide a practical introduction with the opportunity to explore the way in which economic theory and evidence can be used to analyse topical policy issues. We will be focusing primarily on topics in economics of education, labour supply and immigration. The central themes of the course are the basic concepts of the experimental idea and causal inference as well as methods such as linear regression, randomized experiments, difference-in-differences, instrumental variable method and Regression discontinuity designs. The course will put special emphasis on the econometric framework to measure the impact of public policy when the policy impact is heterogeneous over agents. To apply the econometric concepts to real-world empirical problems, students are required to do a group-presentation, critically discussing a paper from the field of economics of education.

By the end of the course, students should have: 1) an understanding of the application of economic theory and empirical methods to issues in current economic policy analysis, 2) an understanding of the difference between an association and a causal effect, 3) the ability to understand and interpret empirical results statistically and economically, 4) have had the experience of analysing a complex and unfamiliar issue, drawing on their knowledge of economic theory and methods, and on a range of relevant research and policy papers, without being able to rely on comprehensive textbook treatments and 5) be able to cooperate with other class members to produce a coherent team-presentation.

**Contact person:** Prof. Anna Raute, Ph.D., Tel.: (0621) 181 - 1813, E-Mail: raute@uni-mannheim.de, Office: L7, 3-5 2.23

---

*Energy Economics*
Schober, D./ Woll, O.

Montag 15:30 Uhr bis 17:00 Uhr wöchentlich 15.02.2016 - 30.05.2016
L7, 3-5 P 044

Kommentar:

Course title: Energy Economics
Instructors: Dr. Dominik Schober and Oliver Woll
Method (hours per week): lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A+B
Examination: written, 90 min
ECTS-Credits: 5

Course description:
The course provides an introduction to energy economics and policy covering topics such as the technical and economic characteristics of energy production and demand. A focus is set on the electricity system, direct and external costs of electricity production, market design and regulation of electricity.
The course is primarily based in microeconomics but also considers the interface of energy economics with other disciplines, such as decision economics, operations research, or environmental economics.

Literature:

Contact persons: Dr. Dominik Schober, Tel.: (0621) 1235-385, E-Mail: schober@zew.de and Oliver Woll, Tel.: (0621) 1235-305, E-Mail: woll@zew.de


Financial Economics*

Levy, R.

L7, 3-5 S 031

Mittwoch 17:15 Uhr bis 19:30 Uhr wöchentlich 17.02.2016 - 20.04.2016
L7, 3-5 001

Kommentar:

Course title: Financial Economics
Offered: once a year
Instructor: Prof. Raphaël Levy, Ph.D.
Method (hours per week): lecture (2) + exercise class (1)
Course level: Bachelor
Course language: English
Prerequisites: none
Examination: final exam, 120 min
ECTS-Credits: 6

Course description:
This course introduces some basic tools to understand financial economics. The introduction provides a brief description of the basic securities, like bonds and stocks, and of the functioning of financial markets. The first part of the courses focuses on how an investor should optimally design a financial portfolio in order to diversify risk. We derive one of the most influential asset pricing method: the Capital Asset Pricing Method (CAPM).
The second part of the course deals with corporate finance. It first presents the Modigliani-Miller theorem and then turns to the analysis of the tradeoff theory, which assesses the relative benefits of debt and equity. Finally, the last part of the course is about corporate financing under asymmetric information.

Contact person: Prof. Raphaël Levy, Ph.D., Tel: 0621-181-1913, E-Mail: raphael.levy@uni-mannheim.de, Office 3.02, Office hours: Wed, 3.30-5.00 pm, or upon appointment


<table>
<thead>
<tr>
<th>Informational Economics</th>
<th>Honryo, T.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donnerstag L7, 3-5 P 044</td>
<td>10:15 Uhr bis 11:45 Uhr wöchentlich 21.04.2016 - 02.06.2016</td>
</tr>
<tr>
<td>Donnerstag L7, 3-5 P 044</td>
<td>13:45 Uhr bis 15:15 Uhr wöchentlich 21.04.2016 - 02.06.2016</td>
</tr>
</tbody>
</table>

Kommentar:

The course "informational economics" introduces students to the two most widely used analytical tools: contract theory and signaling games. From time to time, I am planning to use academic papers in the lecture, and try to solve exercise questions. Most likely, I cannot do it for each topic within 90 minutes. Blocking the course enables me to skip reviewing the previous lecture, and to cover each topic within a week. This must be beneficial for students' learning process.

Course title: Informational Economics
Offered: spring term
Instructor: Prof. Takakazu Honryo, Ph.D.
Method (hours per week): lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Very basic knowledge about Game theory
Examination: Final exam, 120 minutes
ECTS-Credits: 5

Course description:

This course covers topics related to asymmetric information, and especially we learn basics of contract theory (adverse selection and Moral Hazard) and signaling games (that includes theory of communication). Contract theory designs the strategic environment so as to induce players to behave in the desired way. The question is: "How can we change the strategic environment (by imposing a contract or an organizational structure) such that the resulting equilibrium behavior of the involved players is efficient. In signaling games, we analyze the situation in which informed players decide how to signal their type, and the uninformed player has to decide how to respond to his informed opponent recognizing that signals may be strategically chosen. Both classes of models have a wide variety of applications.

Contact person: Prof. Takakazu Honryo, Ph.D., Tel. 181-3062, E-Mail: thonryo@mail.uni-mannheim.de, Office: L7, 3-5, room 3.43
Markets and the Environment

Wagner, U.

Dienstag 13:45 Uhr bis 15:15 Uhr wöchentlich 16.02.2016 - 31.05.2016
L7, 3-5 S 031

Mittwoch 13:45 Uhr bis 15:15 Uhr wöchentlich 17.02.2016 - 01.06.2016
L7, 3-5 S 031

Kommentar:

Course title: Markets and the Environment
Offered: Spring term 2016, once per year
Instructor: Prof. Ulrich Wagner, Ph.D.
Method (hours per week): lecture (2) + exercise class (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A und B, Grundlagen der Ökonometrie
Examination: Written final exam, 90 min
ECTS-Credits: 7

Course description:
This course will provide an introduction to the field of environmental and natural resource economics. The course will be subdivided into four subject areas: 1. Economic analysis of policy instruments for regulating environmental pollution: Command-and-control regulation vs. market-based policy instruments. 2. Techniques for the valuation of environmental quality as an input for cost-benefit analysis: Hedonic pricing, travel cost method and contingent valuation. 3. International aspects of environmental regulation: International environmental agreements, “pollution leakage” via international trade and investment. 4. Efficient management of renewable and non-renewable natural resources.

Contact person: Prof. Ulrich Wagner, Ph.D.; E-Mail: ulrich.wagner@uni-mannheim.de; Tel.: +49 (0) 621 181-1420; Office: L7, 3-5 S 03; Office hours by appointment.

Monetary Union, Theories and Experiences*

Camous, A.

Mittwoch 15:30 Uhr bis 17:00 Uhr wöchentlich 17.02.2016 - 01.06.2016
L7, 3-5 P 044

Kommentar:

Course title: Monetary Union, Theories and Experiences
Instructor: Antoine Camous
Offered: spring 2016
Method (hours per week): lecture (2)
Course level: Bachelor
Language: English
Prerequisites: Makroökonomik A+B
Examination: evaluation will be based on class participation and a short empirical research project.
ECTS-Credits: 5

Course description:
The ingredients for a group of countries to form a Monetary Union are threefold: adopt a common currency, abolish limits to the circulation of financial capital and conduct monetary policy at a centralized level. On the other hand, countries keep substantial control over other domains of economic policy, such as fiscal policy (tax collection, public spending, debt management) and regulation of the labor market.

Why do countries form monetary union? What are the expected gains? What are the pitfalls?
Concretely, what happens when economic performances of countries are different? What if firms can freely operate across borders while being regulated by their national government? How does fiscal policy operate under monetary union regime compared to a regime of flexible exchange rates? etc.

This class intends to present comprehensive frameworks to understand and critically review these economic issues. The European experience and current debates on reforms will be discussed in light of the elements presented in class, and contrasted to other monetary unions, essentially the United States.

A complete reading list will be provided, essential elements can be found in Economics of Monetary Union, by Paul de Grauwe (Oxford University Press).

Evaluation will be based on class participation and a short empirical research project, related to a topic discussed in class.

Note: the research project will include the usual elements (research question, research strategy, data source, analysis and answer to the question). Detailed elements will be provided in class. The present class description can evolve by the start of the class.

Contact person: Antoine Camous; Secretary: Susanne Putz, Tel. (06221) 181 - 1808, E-Mail: putz@uni-mannheim.de, Office: L7, 3-5 2.44.

*für Studierende des 4. Fachsemesters geeignet.*

**Ökonometrie und Programmieren/ Programming in Stata**

Avdeenko, A.

Montag 15:30 Uhr bis 18:45 Uhr wöchentlich 15.02.2016 - 11.04.2016

L7, 3-5 158

Kontenctar:

Course title: Ökonometrie und Programmieren / Programming in Stata
Instructor: Alexandra Avdeenko
Offered: FSS 2016
Method (hours per week): lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Basic Stata skills of advantage
Examination: Programming exam, 90 min
ETCS-Credits: 5

Course description:
The main objective is to give students a practical introduction to econometrics. This course offers an introduction to advanced programming in Stata. Although Stata already offers a large number of econometric tools, novel approaches are often not available and have to be implemented by users. Since comparatively few people know how to do so, Stata programming skills can be a competitive advantage.

The lecture will start with an introduction to efficiently written do-files (including data processing). Different data types will then be presented, i.e. the German Socio-Economic Panel (SOEP). In hands-on sessions students will be taught how to prepare the data for analysis. Variables will be generated and their distributions explored; data will be merged; and regression results will be critically discussed. Moreover, in this course students will learn how to implement new commands for Stata and to conduct Monte Carlo simulations. These are important for verification of implementations and are used as a very important tool to analyse the small sample properties of estimators and to complement the theoretical properties of estimators making them an integral part of econometric analyses.
We will also touch upon Stata's matrix programming language Mata. Moreover, we will apply the programming techniques to implement selected cross-section models.

Contact person: Alexandra Avdeenko, Tel.: (0621) 181-3500; E-Mail: avdeenko@uni-mannheim.de, Office: L7, 3-5, Room 102

---

**Statistical Learning**  
Spindler, M.

Termine tba  
Raum tba

Kommentar:

Course title: Statistical Learning  
Instructor: Dr. Martin Spindler  
Method (hours per week): lecture (2) + practical exercises (1)  
Course level: Bachelor  
Course language: English  
Prerequisites: Analysis und Lineare Algebra A (Analysis), Statistik I + II  
Examination: written, 90 min.  
ECTS-Credits: 6

Course description:

The goal of this course is to present an introduction to statistical learning and high-dimensional statistics and then cover recent developments and the idea behind the methods. The examples will mainly be from Economics and Finance. Proposals for topics to be covered are highly welcome.

Background reading:

[Standard text book for statistical learning. Highly recommended. Can be downloaded from Tibshirani's webpage.]

Contact person: Dr. Martin Spindler, E-Mail: N/A, Tel.: N/A, Office: N/A.

---

**Time Series Analysis**  
Stocker, T.

Vorlesung:

Freitag  
L7, 3-5 001  
12:00 Uhr bis 13:30 Uhr  
wöchentlich  
19.02.2016 - 03.06.2016

Übung (Gruppe 1):

Donnerstag  
L7, 3-5 P 043  
17:15 Uhr bis 18:45 Uhr  
wöchentlich  
25.02.2016 - 02.06.2016

Übung (Gruppe 2):

Freitag  
L7, 3-5 P 043  
10:15 Uhr bis 11:45 Uhr  
wöchentlich  
26.02.2016 - 03.06.2016

R-Tutorium:

Mittwoch  
L7, 3-5 P 044  
12:00 Uhr bis 13:30 Uhr  
wöchentlich  
24.02.2016 - 01.06.2016
Kommentar:

Course title: Time Series Analysis
Instructor: Dr. Toni Stocker
Method (hours per week): lecture (2) + practical exercises (2)
Course level: Bachelor
Course language: English on demand
Prerequisites: Basic Statistics, Basic Econometrics. Laptop needed
Examination: written (120 min) 80%, practical exercises 20%
ECTS Credits: 7

Course description:
The lecture gives an introduction to applied univariate and multivariate time series techniques and will cover AR(l)MA, ADL, VAR and GARCH processes. We will discuss model specification and diagnosis, forecasting and unit root testing. Depending on time, we will also cover estimation of dynamic causal effects and the cointegration concept. The lecture will be accompanied by computer tutorials and exercises. The statistical software package R will intensively be used throughout this course.

Please have a look on our website http://statistik.vwl.uni-mannheim.de/ at the beginning of the semester for more course information.

Contact person: Dr. Toni Stocker, E-Mail: stocker@rumms.uni-mannheim.de, L7, 3-5, room 143, Tel. 181-3963

Topics in Political Economics

Winschel, E.

Montag 13:45 Uhr bis 15:15 Uhr wöchentlich 15.02.2016 - 30.05.2016
L7, 3-5 P 044

Kommentar:

Course title: Topics in Political Economics
Instructor: Dr. Evguenia Winschel
Offered: Spring term
Method (hours per week): lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Wirtschaftspolitik
Examination: take home exam (+1 week)
ECTS-Credits: 5

Course description:
In this course we study methods, applications and empirical methodology of political economy, concentrating on the voting and election theory, role of political institutions and their correlation with income.

Contact person: Dr. Evguenia Winschel, Tel.: +49-621-181-3424, E-Mail: eugeniaw@rumms.uni-mannheim.de, Office: L7, 3-5, S09.
## Transport Economics and Policy

**Hüschelrath, K.**

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Frequency</th>
<th>Dates</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donnerstag</td>
<td>12:00 Uhr bis 13:30 Uhr</td>
<td>wöchentlich</td>
<td>18.02.2016 - 02.06.2016</td>
<td>L7, 3-5 S 031</td>
</tr>
</tbody>
</table>

**Kommentar:**

Course title: Transport Economics and Policy  
Instructor: Prof. Dr. K. Hüschelrath  
Term: Spring Semester  
Method (hours per week): lecture (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics A+B  
Examination: written, 90 min  
ECTS-Credits: 5

**Course description:**
The course provides an introduction to transport economics and policy covering topics such as the economic characteristics of transport, transport demand, direct and external costs of transport, pricing of transport services, economic regulation and deregulation of specific modes of transportation, competition in transport markets or optimizing traffic congestion. The course is primarily based in microeconomics but also considers the interface of transportation economics with other disciplines. Although the course does not focus on any particular mode of transportation, illustrative case studies will look at specific modal examples such as, e.g., airlines, road networks or rail freight.

**Literature:**

**Contact person:** Prof. Dr. Kai Hüschelrath, Tel.: (0621) 1235-384, E-Mail: hueschelrath@zew.de
Seminars

**Applied Econometrics**

Trenkler, C.

| Montag L9, 1-2 003 | 17:15 Uhr bis 18:45 Uhr | Einzeltermin | 15.02.2016 |
| Donnerstag Raum tba | 09:00 Uhr bis 18:00 Uhr | Einzeltermin | 25.02.2016 |
| Freitag Raum tba | 09:00 Uhr bis 18:00 Uhr | Einzeltermin | 26.02.2016 |

Kommentar:

Beschreibung:
Die Studenten bearbeiten selbstständig ein empirisches Projekt, um sich mit der praktischen empirischen Arbeit inklusive der Interpretation von empirischen Ergebnissen vertraut zu machen. Aufbauend auf den Kenntnissen, die im Kurs "Grundlagen der Ökonometrie" vermittelt wurden, sollen sich die Teilnehmer weitere notwendige ökonometrische Grundkenntnisse zu Modellklassen, Schätzverfahren und Tests aneignen, um eine empirische Fragestellung beantworten zu können. Die Themen werden sich auf das multiple Regressionsmodell für Querschnittsdaten sowie auf mikroökonometrische, Panel-, und Zeitreihenmodelle beziehen, sodass die Teilnehmer durch ihr eigenes sowie die Projekte ihrer Kommilitonen einen umfassenden Überblick zu den diversen Modellklassen erhalten.


Beachten Sie, dass eine erfolgreiche Teilnahme an den "Grundlagen der Ökonometrie" Voraussetzung für die Seminarteilnahme und die Seminaranmeldung im November 2015 ist. Details zu den Themen sowie dem Seminarablauf werden auf der Seminarwebseite veröffentlicht.

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.

Please register via E-Mail to: trenkler@uni-mannheim.de (please include your grade from the lecture "Grundlagen der Ökonometrie" in your registration E-Mail)
Selection process of seminar participants: according to grade in “Grundlagen der Ökonometrie”
Maximum number of participants: 14

Course title: Applied Econometrics
Instructor: Prof. Dr. Carsten Trenkler
Offered: spring term 2016
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: German or English
Prerequisites: Grundlagen der Ökonometrie und Statistik I + II
Examination: seminar paper and presentations
ECTS-Credits: 6

Course description:
The students will conduct an own empirical study in order to become familiar with applied research which includes the ability to interpret empirical results in a meaningful way. Based on the material covered in the course Grundlagen der Ökonometrie, students will extend their knowledge on econometric models, estimation methods and test procedures in order to solve empirical problems. The seminar topics will refer to the multiple regression model for cross-section data as well as to...
microeconometric, panel data and time series models. Thereby, students should gain a broad overview on the various model classes through their own and their colleagues’ projects.

The maximum number of participants in the seminar is limited to 14. The enrolment takes place within the common registration week 22nd November 2015, 22:00 until 27th November 2015, 24:00, jointly with the other seminars. Note that a successful exam in "Grundlagen der Ökonometrie" is a pre-requisite for participating in the seminar.

Further details regarding the seminar topics and schedule will be posted on the seminar’s webpage.

Contact person: Prof. Dr. Carsten Trenkler, Tel. 181-1852, E-Mail: trenkler(at)uni-mannheim.de, L7, 3-5, room 105

---

Biases in Economic Decision Making*

<table>
<thead>
<tr>
<th>Freitag</th>
<th>10:00 Uhr bis 17:00 Uhr</th>
<th>Einzeltermin</th>
<th>19.02.2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Freitag</th>
<th>10:00 Uhr bis 17:00 Uhr</th>
<th>Einzeltermin</th>
<th>04.03.2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Kommentar:

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00. Please name your current semester and the number of already successfully completed seminars.

Registration: please follow the instructions on Prof. Orzen’s website
Selection process of seminar participants: based on current semester, number of already successfully Completed seminars and order of incoming registrations
Maximum number of participants: 13

Course title: Biases in Economic Decision Making
Instructor: Prof. Dr. Henrik Orzen
Offered: every semester
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A+B
Examination: Seminar paper; seminar presentation; active participation in class
ECTS-Credits: 6

Course description:

Goals and contents of the module: This seminar introduces students to a range of empirical and experimental findings that indicate systematic biases in human decision making. While our brains can perform many complex tasks, there is evidence that humans tend to commit specific cognitive errors in certain types of situations. Sometimes, such evidence is debated controversially in the literature. Several topics from this area will be discussed in the seminar.

Expected competences acquired after completion of the module: By the end of the module participants will be able to demonstrate knowledge of particular behavioral biases in the context of individual choice and strategic decision making. Students will have a better understanding of where and how conventional assumptions in economics such as unlimited rationality and own-payoff maximization may fail. Furthermore, they will have improved their presentation and communications skills.
Economic Policy Evaluation
Siegloch, S.

Dienstag 10:15 Uhr bis 11:45 Uhr  Einzeltermin 16.02.2016
Raum tba

Kommentar:

There will be an introductory session of 90 minutes in the first week of the semester, in which papers are assigned. The seminar will be held in two full-day sessions in April or May 2016. The dates of the sessions will be set in the introductory session.

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.

Please register via E-Mail to: Sebastian Siegloch (siegloch@uni-mannheim.de)
Selection process of seminar participants: First come, first serve, but preference will be given to students with fewer completed seminars and to students who attended the lecture “Fiscal and Labor Market Policy”
Maximum number of participants: 13

Course title: Economic Policy Evaluation
Instructor: Prof. Dr. Sebastian Siegloch
Offered: spring term
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A+B und Grundlagen der Ökonometrie
Examination: seminar participation (20%) + seminar presentation (30%) + paper summary (50%)
ECTS-Credits: 6

Course description:
This block seminar introduces current empirical methods needed for Economic Policy Evaluation. The course specializes on one or two specific subfields of labor and/or public economics, such as minimum wages, personal income taxation or local public finance. For each subfield, a set of current research papers will be covered in class. The subfield(s) and the corresponding reading list will be announced in October (http://sites.google.com/site/sebastiansiegloch/teaching).

Students will choose a paper from the reading list and present it in the seminar. They also have to write a short report (max. 10 pages) which summarizes and evaluates the chosen paper critically.

Students will learn about research designs and identification strategies needed to evaluate economic policies by working with and on these current papers. They get acquainted with modern empirical methods of policy evaluation and will learn how to implement a sound and clean research design to identify the impact of economic policies

Contact person: Prof. Dr. Sebastian Siegloch, Tel. (0621) 181-1818, E-Mail: siegloch@uni-mannheim.de, Office: L7, 3-5, room 208
**Education and Health Programs in Developing Countries**

**Kaufmann, K.**

**Mittwoch** 10:15 Uhr bis 11:45 Uhr  
**Raum tba**  
**Einzeltermin** 17.02.2016

**Kommentar:**

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.

Please name your current semester and the number of already successfully completed seminars.

Please register via E-Mail to: Ms. Jann-Grahovac (cjann@uni-mannheim.de)

Selection process of seminar participants: first come, first serve.

Maximum number of participants: 20

**Course title:** Education and Health Programs in Developing Countries  
**Instructor:** Prof. Katja Kaufmann, Ph.D.  
**Offered:** spring term  
**Method (hours per week):** block seminar (2)  
**Course level:** Bachelor  
**Course language:** English  
**Prerequisites:** Statistics I + II  
**Examination:** presentation (30%), seminar paper (50%), discussions (20%)  
**ECTS-Credits:** 6

**Course description:**

In this course, we will discuss several of the most important antipoverty programs in developing countries. In particular, we will focus on education and health programs. We will talk about the implementation of the programs, program details, how the design and type of programs has been changing over the course of the last decades and why. The main goal of this course is to teach students how to evaluate the effectiveness of such programs in terms of their effects on people's health, educational attainment, labour market earnings, fertility decisions, poverty, well-being and so forth. An evaluation of the causal effect of such programs is extremely challenging because one would need to observe people in the state of "having been part of the program", but one would also need to observe those same individuals in the state of "not having been part of the program" to compare the outcomes in these two different states of the world, which is obviously not possible.

This course will teach students how the impact of antipoverty programs can be evaluated using intuitive and important widely-used methods such as conducting a randomized experiment or applying matching, Difference-in-difference, instrumental variable or regression Discontinuity approaches.

**Contact person:** Prof. Katja Kaufmann, Ph.D., Tel.: (0621) 181-1959, E-Mail: kaufmann@vwl.uni-mannheim.de, Office: L7, 3-5, P01, Office hour: upon appointment.

*für Studierende des 4. Fachsemesters geeignet.*

---

**Emissions Trading in Theory and Practice**

**Wagner, U.**

**Donnerstag** 17:15 Uhr bis 18:45 Uhr  
**Raum tba**  
**Einzeltermin** 18.02.2016

**Kommentar:**

Organizational Meeting: February 18, 2016, two full-day sessions in May 2016 arranged at the Organizational Meeting
Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00. Please name your current semester and the number of already successfully completed seminars.

Please register via E-Mail to: Ulrich Wagner (E-Mail: ulrich.wagner@uni-mannheim.de)
Selection process of seminar participants: first come, first serve
Maximum number of participants: 20

Course title: Emissions Trading in Theory and Practice
Offered: Spring term 2016, only once
Instructor: Prof. Ulrich Wagner, Ph.D.
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Markets and the Environment (can be taken concurrently)
Examination: Presentation (30%), seminar paper (50%), discussions (20%)
ECTS-Credits: 6

Course description:
Since environmental policies were first implemented in industrialized countries more than four decades ago, the initial “command-and-control” approach has given way to more decentralized, price-based policies to regulated pollution emissions. A Pigouvian tax is such a well-established policy, but governments around the world are increasingly favoring “emissions trading” schemes, i.e. establishing a market where polluters can buy and sell emission permits. Drawing on theoretical, empirical and experimental research, this seminar analyzes a variety of economic, political and environmental aspects of this policy: Environmental effectiveness and economic costs, impacts on market structure and on international competitiveness, incentives for innovation in clean technologies, optimal design of permit allocation mechanisms and market stabilizing interventions, as well as behavioral aspects. Students will write a 10-page paper on a particular aspect and present their work in class.

Contact person: Prof. Ulrich Wagner, Ph.D.; E-Mail: ulrich.wagner@uni-mannheim.de; Tel.: +49 (0) 621 181-1420; Office: L7, 3-5 S 03; Office hours by appointment.

---

**Empirical IO**

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Type</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mittwoch</td>
<td>15:30 Uhr bis 17:00 Uhr</td>
<td>Einzeltermin</td>
<td>17.02.2016</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Samstag</td>
<td>09:00 Uhr bis 18:00 Uhr</td>
<td>Einzeltermin</td>
<td>07.05.2016</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sonntag</td>
<td>09:00 Uhr bis 18:00 Uhr</td>
<td>Einzeltermin</td>
<td>08.05.2016</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Kommentar:
Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00. Please name your current semester and the number of already successfully completed seminars.

Please register via E-Mail to: Michelle Sovinsky (E-Mail: michelle.sovinsky@gmail.com)
Selection process of seminar participants: first come first serve
Maximum number of participants: 13
Course title: Empirical IO  
Instructor: Prof. Dr. Michelle Sovinsky  
Offered: spring term 2016  
Method (hours per week): block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics A and Microeconomics B  
Examination: written seminar paper, presentation, and discussion  
ECTS-Credits: 6  

Course description:  
This course will cover classic papers in empirical industrial organization as well as some current research papers. The papers will cover topics related to entry and exit, advertising, price setting, price discrimination, vertical restraints, auctions, and mergers.

Contact person: Prof. Dr. Michelle Sovinsky, Tel. (0621) 181 - 1832, E-Mail: michelle.sovinsky@gmail.com, Office: L7, 3-5 3.11, Office hours: by appointment.


---

**Historic Stock Market Bubbles**

Donges, A.

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Location</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donnerstag</td>
<td>17:15 Uhr bis 18:45 Uhr</td>
<td>Einzeltermin</td>
<td>18.02.2016</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freitag</td>
<td>09:00 Uhr bis 17:00 Uhr</td>
<td>Einzeltermin</td>
<td>18.03.2016</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Samstag</td>
<td>09:00 Uhr bis 17:00 Uhr</td>
<td>Einzeltermin</td>
<td>19.03.2016</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Kommentar:

Seminar paper topics and references will be posted on my homepage (http://donges.vwl.uni-mannheim.de/) and on the notice-board of the Chair of Economic History. Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.

Please register via E-Mail to: Alexander Donges (donges@uni-mannheim.de). Please indicate three subjects in your preferred order. Please name your current semester and the number of already successfully completed seminars.

Selection process of seminar participants: first-come, first-served

Maximum number of participants: 14

Course title: Historic Stock Market Bubbles  
Instructor: Dr. Alexander Donges  
Method (hours per week): block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Some seminar topics require basic knowledge in econometrics (at the level of "Grundlagen der Ökonometrie").  
Examination: seminar paper (70%) + seminar presentation (30 %)  
ECTS-Credits: 6  

Course description:  
The history of stock market cycles is also a history about bubbles and crashes. Although the long-run behavior of stock prices should reflect the firm’s actual ability to generate profits, stock price movements are often driven by irrational expectations about future profits in the short-run. As a
consequence, the adjustment process often leads to a severe crash. In this seminar we look back in the past in order to get a better understanding of stock market cycles. Our seminar includes bubbles of three centuries, e.g. the “South Sea Bubble” of 1719/20, various railway manias in the 19th century as well as the “Dotcom Bubble” at the end of the 20th century. We discuss not only the reasons for stock market up- und downswing, but also the consequences for the real economy.

The students have to write a seminar paper (at least 10 pages), in which they analyze a historic stock market bubble. The paper has to be presented in class (20 min. presentation, 20 min. discussion). The term paper accounts for 70 percent of the final grade, the presentation accounts for 30 percent.

Contact person: Dr. Alexander Donges; Tel.: 0621-181-3428; E-Mail: donges@uni-mannheim.de; Office: L7, 3-5, room S10.

Seminar on the History of Modern Economics
Svorencik, A.

Mittwoch 12:00 Uhr bis 13:30 Uhr wöchentlich 17.02.2016 - 01.06.2016 L9, 1-2 003

Kommentar:
Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00. Please name your current semester and the number of already successfully completed seminars.

Registration via E-Mail to: Andrej Svorencik (asvorencik@gmail.com)
Selection process of seminar participants: first come, first serve
Maximum number of participants: 15

Course title: Seminar on the History of Modern Economics
Instructor: Andrej Svorencik
Method (hours per week): seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Mikroökonomik A+B, Makroökonomik A+B
Examination: seminar paper + presentation + discussion
ECTS-Credits: 6

Course description:
This course is designed for students with basic background in economics who want to learn about the building blocks of modern economics from a historical perspective. Economics underwent several major transformations in the 20th century. Mathematical formalization, economic modeling, econometrics and economic experiments transformed it to such a degree that two economists who are a century apart would have trouble to understand each other and practice economics in the same fashion.
The aim of this course is to understand these transformations through the study of selected Nobel Prize-winning contributions to economics. The Nobel Memorial Prize in Economic Sciences has come to be associated with the most influential and path-breaking research in economics. Since its inception in 1969, over seventy scholars have been awarded it. This is primarily a reading tutorial. Each week a combination of papers of selected Laureates and relevant non-technical secondary literature are going to be discussed and placed in historical context. This course is particularly suitable for exchange and visiting students. A note for local students: this seminar is not suitable as a preparation for writing a bachelor’s thesis. However, all students are encouraged to participate.

Contact person: Andrej Svorencik, Tel. 0621 - 181 - 3425, E-Mail: svorencik@uni-mannheim.de, office L7, 3-5, R 4.06
Seminar Spieltheorie

Tröger, T.

Montag 08:30 Uhr bis 10:00 Uhr wöchentlich 18.04.2016 - 30.05.2016
L7, 3-5 001

Mittwoch 08:30 Uhr bis 10:00 Uhr wöchentlich 20.04.2016 - 01.06.2016
L7, 3-5 001

Kommentar:

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.

Registration via E-Mail to: troeger@uni-mannheim.de
Selection process of seminar participants: höhere Fachsemester haben Vorrang (außer, wenn bereits ein Seminar erfolgreich absolviert wurde), ansonsten first-come first-serve (außer, wenn Seminar bereits am 1. Anmeldetag überbelegt -> in diesem Fall, Losverfahren).
Maximum number of participants: 13

Course title: Seminar Spieltheorie
Instructor: Prof. Dr. Thomas Tröger
Offered: Once a year
Method (hours per week): seminar (2)
Course level: Bachelor
Course language: German, English on demand
Prerequisites: Lecture “Spieltheorie”
Examination: Seminar presentation (50%), seminar paper (33%) and active participation (17%)
ETCS-Credits: 6

Course description:
Building on the abilities obtained in the course on game theory, students are led to independent reading of scientific articles. To this end, selected articles from current research are used. The students present these articles in front of other students and in a written homework assignment.

Contact person: Prof. Dr. Thomas Tröger, Tel.: 181-3423, Email: troeger@uni-mannheim.de, L7, 3-5, Room 3.47

Strategic Information Transmission for Bachelor students

Honryo, T.

Montag 17:15 Uhr bis 18:45 Uhr Einzeltermin 15.02.2016
Raum tba

Kommentar:

Organizational Meeting: February 15, 2016

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.

Registration via E-Mail to: thonryo@mail.uni-mannheim.de
Selection process of seminar participants: first-come first-serve
Maximum number of participants: 13
Course title: Strategic Information Transmission for Bachelor students
Instructor(s): Prof. Dr. Takakazu Honryo
Offered: Spring term
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Basic knowledge of non-cooperative game theory
Examination: Term paper, presentation
ECTS-Credits: 6

Course description:
Students are required to pick one paper in selected topics and give a presentation to discuss the paper's strengths and weaknesses. Based on comments that they receive in the presentation, students are required to write a report summarizing the seminar paper. Topics include cheap talk games, persuasion games, and their application to political economics. To make a presentation in class based on a paper of your choice on strategic information transmission, I recommend you pick a paper from the list I will distribute.

Contact person(s): Prof. Takakazu Honryo, Tel. 181-3062, E-Mail: thonryo@mail.uni-mannheim.de, L7, 3-5, room 3.43

<table>
<thead>
<tr>
<th>Strategic Thinking</th>
<th>Penczynski, S.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freitag</td>
<td>09:00 Uhr bis 18:00 Uhr</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
</tr>
<tr>
<td>Samstag</td>
<td>09:00 Uhr bis 18:00 Uhr</td>
</tr>
<tr>
<td>Raum tba</td>
<td></td>
</tr>
</tbody>
</table>

Kommentar:
Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.

Registration via E-Mail to: Yvonne Reiter (reitery@rumms.uni-mannheim.de)
Selection process of seminar participants: höhere Fachsemester haben Vorrang (außer, wenn bereits ein Seminar erfolgreich absolviert wurde), ansonsten first-come first-serve
Maximum number of participants: 13

Course title: Strategic Thinking
Instructor: Prof. Dr. Stefan Penczynski
Offered: irregular cycle
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Grundlagenphase
Examination: seminar paper, oral presentation
ECTS-Credits: 6

Course description:
The standard tool to predict strategic outcomes with Game Theory is the Nash Equilibrium. Experimental work has shown that subjects do not play equilibrium actions in new and unfamiliar strategic situations. This seminar will introduce students to the young field of strategic thinking. We will consider theoretical developments in modeling strategic reasoning processes, new areas in which these models can be applied as well as novel experimental methods to obtain data about reasoning processes.
The Economics of Structural Change*  
Dürnecker, G.

Donnerstag  
Raum tba  
17:15 Uhr bis 18:45 Uhr  
Einzeltermin 19.02.2016

Freitag  
Raum tba  
09:00 Uhr bis 18:00 Uhr  
Einzeltermin 15.04.2016

Samstag  
Raum tba  
09:00 Uhr bis 18:00 Uhr  

Kommentar:
Time and Location: Organizational meeting: February 19, 2016, 17:15-18:45 (location: tba). Presentation days: April 15 and April 16, 2016 (all day).

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00. Please name your current semester and the number of already successfully completed seminars.

Registration via E-Mail to: duernecker@uni-mannheim.de, including your matrikulation number
Selection process of seminar participants: Priority will be given to students who are in their 5th semester or higher. The remaining places will be allocated on a first-come-first-serve basis. Maximum number of participants: 20

Course title: The Economics of Structural Change  
Instructor: Prof. Dr. Georg Dürnecker, Ph.D.  
Method (hours per week): block seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: none  
Examination: Seminar paper (60%) + Presentation (30%) + Class participation (10%)  
ECTS-Credits: 6

Course description:
Structural change is one of the most striking empirical regularities of an economy's development process. It refers to secular changes in the distribution of output and inputs across the sectors of an economy. Most prominent examples of structural change are "de/industrialization" and "the rise of the service economy". In this seminar, we look at the causes of structural change and its consequences for labor markets, inequality and aggregate economic growth. We explore a variety of topics including, for example, job polarization, household production, the European employment dilemma, and the link between structural change and business cycles.

Contact person: Prof. Dr. Georg Dürnecker, Ph.D.; E-Mail: duernecker@uni-mannheim.de; Tel.: (0621) 181-1804; Office: L7, 3-5 2.46.

The Theory of Regulation under Asymmetric Information*

Fiocco, R.

Dienstag 15:30 Uhr bis 17:00 Uhr  Einzeltermin 16.02.2016
Raum tba

Kommentar:

Organizational Meeting: 16.2.2016 / 3:30-5:00 pm, dates of the block seminar will be discussed

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.

Registration via E-Mail to: Raffaele Fiocco (raffaele.fiocco@uni-mannheim.de)
Selection process of seminar participants: first come, first served
Maximum number of participants: 15 students.

Course title: The Theory of Regulation under Asymmetric Information
Instructor: Raffaele Fiocco, Ph.D.
Offered: Spring semester
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A + B
Examination: Presentation (30% of the grade); Seminar paper (70% of the grade), 2-day block seminar
ECTS-Credits: 6

Course description:
In many industries such as electricity, gas, sanitation, telecommunications, transportation and water, unfettered competition is deemed inappropriate, often because technological considerations render the supply by one or few firms optimal. This implies that there is room for regulation. In practice, a regulator has limited information about consumer demand in the industry or about the technological capabilities of regulated producers. This course investigates how the regulator can best induce the regulated firm to employ its privileged information to further the broad interests of society, rather than to pursue its own interests.

Contact person: Raffaele Fiocco, Ph.D.; raffaele.fiocco@uni-mannheim.de; tel: +49 621181 1873; room 3.09; office hour: upon appointment


Topics in International Trade*

Fadinger, H.

Mittwoch 15:30 Uhr bis 17:00 Uhr  Einzeltermin 17.02.2016
Raum tba

Kommentar:

Organizational Meeting: February 17, 2016

Please note that you have to register for this seminar within the common registration week: 22nd November 2015, 22:00 until 27th November 2015, 24:00.
Please name your current semester and the number of already successfully completed seminars.
Please register via E-Mail to: Nadine Scherer (nadine.scherer@vwl.uni-mannheim.de), please enclose your final grade in the course “International Economics” (“Internationale Ökonomik”) - if you did not write the exam yet you will be put on the waiting list.

Selection process of seminar participants: ranking based on the grade achieved in the course “International Economics” (“Internationale Ökonomik”)

Maximum number of participants: 20

Course title: Topics in International Trade
Offered: spring term
Instructor: Prof. Harald Fadinger, Ph.D.
Method (hours per week): block seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A, Macroeconomics A, International Economics
Examination: oral presentation, term paper
ECTS-Credits: 6

Course description:
This seminar covers topics in international trade, such as the impact of trade on inequality, trade and development, outsourcing and offshoring, and trade and labor markets. Students should ideally already have some knowledge of trade theory (e.g. International Economics). The course will have a seminar structure. Students will present academic articles in class and write a term paper.

Contact person: Prof. Harald Fadinger, Ph.D., E-Mail: harald.fadinger@uni-mannheim.de, Tel.: (0621) 181 - 3505, Office: L7, 3-5 4.19

### Bachelor thesis colloquium

**Orzen, H.**

Meetings by appointment

**Kommentar:**

Course title: Bachelor thesis colloquium  
Instructor: Prof. Dr. Henrik Orzen  
Offered: annually (spring semester)  
Method (hours per week): meetings by appointment (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics A+B plus requirements for starting a bachelor thesis as stipulated by the general examination rules.  
Examination: No assessment  
ECTS-Credits: 0

**Goals and contents of the module:**
This colloquium is targeted at students who write their bachelor thesis at the chair of Business Economics. We will discuss the appropriate scope, structure, style and form of a thesis. Furthermore, participants will be given the opportunity to present and discuss preliminary results from their research.

Contact person: Prof. Dr. Henrik Orzen, Tel: 181-1890, E-Mail: henrik.orzen@uni-mannheim.de, L7, 3-5, room 4.05

---

### Forschungsseminar in Wirtschaftsgeschichte

**Streb, J.**

**Mittwoch**  
17:15 Uhr bis 18:45 Uhr  
wochentlich  
17.02.2016 - 01.06.2016  
L7, 3-5 P 043

**Kommentar:**

Im Forschungsseminar präsentieren Mannheimer und auswärtige Wissenschaftler und Doktoranden ihre aktuellen Forschungsprojekte.

Es können daran außer Studierenden im Bachelor- und Masterstudiengang VWL und Doktoranden der Abteilung VWL auch Absolventen geschichtswissenschaftlicher Studiengänge teilnehmen.

Course title: Economic History Research Seminar  
Offered: every semester  
Method (hours per week): seminar (2)  
Course level: Bachelor, Master, Ph.D.  
Course language: English  
Examination: none  
ECTS-credits: none

**Course description:**
In this seminar both researchers from other universities and doctoral students from Mannheim will present their current research projects.

Contact person: Prof. Dr. Jochen Streb, Tel.: 181-1932, E-Mail: streb@uni-mannheim.de; L7,3-5, P19/20
### Business Studies & Economics: Library Basics

**Rautenberg, K.**

**Dienstag** 10:15 Uhr bis 11:45 Uhr  
**Einzeltermin** 01.03.2016  
InfoCenter in the library “Schloss Schneckenhof” - West Entry

**Kommentar:**

This information session is especially targeted at exchange students in the areas of Business Studies or Economics. It provides students with an overview of the University Library and answers questions such as:

- Which services does the University Library offer?
- How does the online catalog ‘Primo’ work?
- Where and how do I find the library branches which are relevant for me?
- How can I access the library’s electronic resources?

After the information session there will be a short tour through the relevant libraries (Schloss Schneckenhof (Business Studies), Schloss Ehrenhof (Economics, Accounting & Taxation), textbook library.

**Course language:** English  
**Target audience:** Students in Business Studies or Economics new at the University of Mannheim

Further dates by arrangement (starting from 5 participants). The course can also be booked by lecturers for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.

**Business Studies:** Matthias Pintsch, email: matthias.pintsch@bib.uni-mannheim.de, phone: 0621/181-3032.

**Economics:** Katharina Rautenberg, email: katharina.rautenberg@bib.uni-mannheim.de, phone: 0621/181-3018.

**Note for registration:**  
Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.

---

### Business Studies & Economics: Literature Search

**Rautenberg, K.**

**Donnerstag** 10:15 Uhr bis 11:45 Uhr  
**Einzeltermin** 03.03.2016  
Library “Schloss Ehrenhof”, training classroom (Schulungsraum)

**Kommentar:**

The course teaches techniques of a scientific literature search by the example of Economics and Business databases (Business Source Premier, ABI/INFORM Complete, EconLit) and describes how to get access to the books and electronic documents.

**Course language:** English  
**Target audience:** Students in Business Studies or Economics

Further dates by arrangement (starting from 5 participants). The course can also be booked for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.
Business Studies: Matthias Pintsch, email: matthias.pintsch@bib.uni-mannheim.de, phone: 0621/181-3032.
Economics: Katharina Rautenberg, email: katharina.rautenberg@bib.uni-mannheim.de, phone: 0621/181-3018.

Note for registration:
Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.