Department of Economics  
- Bachelor program -  
Courses held in English language  
Spring semester 2013

14.11.2013

This catalogue comprises courses on Bachelor level only. All courses on Master and Ph.D.-level are offered in English language. For courses added after November 15th, please cf. page 18, and also check the German update file for organizational changes.

See: http://www2.vwl.uni-mannheim.de/35.0.html

Please be aware that there is a central registration period for all seminars from Nov 19th to Nov 23rd. Withdrawal from or switching of seminar classes will only be possible for one week after Nov 23rd.

INFORMATION! The classes marked with a * are suitable for students in their fourth semester who have not finished the entire introductory phase.

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A. Introductory phase

Practical exercise classes will be announced approx. four weeks before classes start. Please check the department’s homepage or the Studierendenportal.

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Kommentar:
Please, notice that you have to register for the lecture at "Studierendenportal"
Die Vorlesung wird parallel in deutscher (Prof. Krebs) und in englischer (Dr. Manger) Sprache gehalten!

Literature:
oder die englischsprachige Ausgabe

Course title: Makroökonomik A
Instructors: Prof. Tom Krebs, Ph.D. / N. N.
Method: lecture (4) + practical exercises (2)
Course level: Bachelor
Course language: German (Prof. Krebs) or English (N. N.)
Prerequisites: none
Examination: written, 120 minutes
ECTS-Credits: 8

Course description:
I. Saving and Investment (Mankiw, Chapter 3)
   · aggregate saving and investment in a closed economy
   · applications: debt-financed increase in government spending, tax-financed increase in government spending, investment boom, retirement of the baby-boom generation, etc.
II. Micro-Foundations (Mankiw, Chapter 16)
   · determinants of the consumption and saving decisions: Fisher-model of intertemporal consumption decisions under complete and incomplete markets; income and substitution effect and the saving decision
   · Euler equation: derivation and interpretation
   · life-cycle hypothesis (Modigliani)
   · permanent-income hypothesis (Friedman)
   · ricardian equivalence
III. Macroeconomic Data (Mankiw, Chapter 2)
   · national accounts
   · inflation: BIP-deflator and the CPI
IV. Open Economy (Mankiw, Chapter 5)
   · saving and investment in a small open economy
   · covered and uncovered interest parity in real and nominal terms
   · nominal und real exchange rates
   · equilibrium on goods and capital markets and the real exchange rate
   · twin deficit
V. Money (Chapter 4 and 18)
   · quantity equation and quanatity theory of money
   · classical dichotomy vs. Neutrality of money
   · monetary policy in the US and in Europe: targets and instruments of the respective central banks
VI. Aggregate demand and aggregate supply (Chapters 9 & 13)
   · Short-run vs. long-run observations and questions
   · Distinction between Keynesian and (Neo-) Classical Theory
   · The AD-AS (aggregate demand – aggregate supply) Model
   · Analysis of the short-run effects of monetary and fiscal policy
VII. Economic growth (Chapters 7 & 8, two sessions)
   · Growth, prosperity, poverty
   · Empirical observations: international panel data, time series
   · The Solow Growth Model, steady state analysis
   · Convergence in the model and in the data, convergence process
The Golden Rule of capital
- Technological progress in the model and in the data

VIII. Unemployment (Chapter 6, two sessions)
- International empirical observations, current situation
- The classical model of the labor market
- Labor supply, labor demand, equilibrium on the labor market
- Technological progress, minimum wages, unions
- Search unemployment, matching
- Determination of the steady state unemployment rate
- Public policy

Contact person: Prof. Tom Krebs, Ph.D., E-Mail: tkrebs@econ.uni-mannheim.de, L7, 3-5, room P05/06. Dr. Christian Manger, E-Mail: manger@uni-mannheim.de, L7, 3-5, room P03

Mikroökonomik A (englisch)

Vorlesung 4st. Tröger, T. / Vida, P.

wtl Di 08:30 - 10:00 12.02.2013-28.05.2013 Schloß Mittelbau M 003
wtl Do 10:15 - 11:45 14.02.2013-30.05.2013 B 6, 23-25 Bauteil A

(Hörsaalgebäude) A 0.01

Kommentar:
Course title: Mikroökonomik A
Instructor: Dr. Peter Vida / Prof. Thomas Tröger
Method (hours per week): lecture (4) + practical exercises (2)
Course level: Bachelor
Course language: English
Examination: written, 120 minutes
Prerequisites: none
ECTS-Credits: 8

Course description: Household theory, demand, decisions under uncertainty, producer theory, firm supply and factor demand, partial and general equilibrium.

Contact persons: Prof. Dr. Thomas Tröger, Tel. 181-33423, E-Mail: troeger@uni-mannheim.de, L7, 3-5, room 347; Dr. Peter Vida, Tel. 181-3059, E-Mail: pvida@mail.uni-mannheim.de, L7, 3-5, room 342
## Applied Microeconometrics with Stata (Bachelor)

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### Kommentar:
Course title: Applied Microeconometrics with Stata / Angewandte Mikroökonometrie mit Stata  
Instructor: Prof. Dr. Andrea Weber  
Offered: spring term 2013  
Method (hours per week): lecture (3) + computer tutorials (1)  
Course level: Bachelor  
Course language: German/English  
Prerequisites: Grundlagen der Ökonometrie  
Examination: written, 90 minutes  
ECTS-Credits: 8  

Course description: This course examines econometric identification issues in empirical microeconomics and public policy analysis. It supplements topics covered in an introductory econometrics course with a focus on the sensible application of econometric methods to empirical problems. The course provides background on issues that arise when analyzing non-experimental social science data and a guide for tools that are useful for applied research. By the end of the course, students should have a firm grasp of the types of research design that can lead to convincing analysis and be comfortable working with large scale data sets.  

Contact person: Prof. Dr. Andrea Weber, Tel. (0621) 181-1928, E-Mail: a.weber@uni-mannheim.de, L 7, 3-5, room 420

## Bachelor thesis colloquium

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<tr>
<th>Seminar</th>
<th>2st.</th>
<th>Orzen, H.</th>
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### Kommentar:
Termin und Raum werden noch bekannt gegeben.

Course title: Bachelor thesis colloquium  
Instructor: Prof. Dr. Henrik Orzen  
Offered: spring semester  
Method (hours per week): seminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics B  
ECTS-Credits: none

Course description: This colloquium is targeted at students who write their bachelor thesis at the chair of Business Economics. We will discuss the appropriate structure, style and form of a thesis. Participants are also given the opportunity to present and discuss preliminary results from their research.

Contact person: Prof. Dr. Henrik Orzen, E-Mail: henrik.orzen@uni-mannheim.de, L7, 3-5, room 405
### Behavioral Economics

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**Kommentar:**

Course title: Behavioural Economics  
Instructor(s): Prof. Stefan Penczynski, Ph.D.  
Offered: Spring semester, irregular cycle  
Method (hours per week): lecture (2) + practical exercises (1)  
Course level: Bachelor  
Course language: English  
Prerequisites: Grundlagenbereich  
Examination: written, 90 minutes  
ECTS-Credits: 6

Course description: Standard economic models make many assumptions and predictions about individual behavior. This course introduces new theories from Behavioral Economics, a young field of Economics that combines Economics and Psychology. In the light of experimental evidence, standard theories of risk, time and social preferences are revisited and more appropriate behavioral models introduced. Various forms of cognitive limitations in information processing are presented and consequences for economic behavior are highlighted. The course aims to provide access to theoretical concepts that take into account the nature of the human psyche.

Contact person(s): Prof. Stefan Penczynski, Ph.D., Tel. 181-3656, E-Mail: Stefan.penczynski@uni-mannheim.de, L7, 3-5, Room 404

### Competition Policy Analysis

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**Kommentar:**

Course title: Competition Policy Analysis  
Instructor(s): Prof. Dr. Martin Peitz / Lily Samkharadze, Ph.D.  
Offered: spring semester 2013  
Method (hours per week): lecture (2) + practical exercises (1)  
Course level: Bachelor  
Course language: English  
Prerequisites: to learn effectively from this course, students should have taken bachelor level microeconomics, game theory or introductory industrial organization. (Microeconomic A+B, Industrial Organization).  
Examination: written, 90 minutes  
ECTS-Credits: 6

Course description: This course presents an economic analysis of the three fundamental types of anticompetitive conduct: monopolization, collusion, and horizontal and vertical mergers. We will explore the underlying economic theory as well as the practice of competition policy (legal and institutional framework for competition policy in the European Union, recent cartel and merger cases in EU). Main analytical tools will be microeconomic theory and game theory.

Contact person: For questions concerning the course - Lily Samkharadze, Ph.D., E-Mail: likasamkharadze@gmail.com. Office hours: by appointment.
Course title: Contract Theory
Instructor(s): Malin Arve, Ph.D. / Prof. Dr. Martin Peitz
Offered: Spring term
Method (hours per week): lecture (2) + practical exercises (1)
Course level: Bachelor
Course language: English
Prerequisites: Micro A + B. Some knowledge of game theory would be an advantage.
Examination: written, 90 minutes
ECTS-Credits: 6

Course description: This course is an introduction to contract theory and principal-agent (PA) models. It studies situations with asymmetric information (information problems). The models studied in this course can be divided into three groups:

1. Adverse Selection Models
2. Signaling Models
3. Moral Hazard Models

In adverse selection models, one of the parties (called the agent in PA models) has more information than the other party (the principal). These models include problems such as the one that an insurance company faces. In the population there are high risk and low risk insurers. If an insurance company offers a rate tailored to the average-risk population, this rate will attract only the high-risk population and the company will lose money. We will look at how the insurance company can solve this problem and what its optimal insurance strategy should look like.

Signaling models include the famous "lemons problem" (Akerlof, 1970) where uncertainty as to the quality of a good (used cars in Akerlof's example) can hinder the functioning of the market. We analyze the equilibria of this model. We then study models with costly signaling (Spence, 1973) and show how this can help solve the dysfunctioning of Akerlof's lemons market. Finally we study cheap talk models (Crawford-Sobel, 1982) where signaling is costless.

In moral hazard models, the agent takes a decision that affects his utility and that of the principal. The principal only observes the "outcome", an imperfect signal of the decision taken by the agent. For instance, in a firm, the worker makes a decision with respect to his work intensity (effort), e.g. work or shirk. This decision affects the productivity of the firm but is not directly observed by the employer. The employer can only base the wage offered on production or some other observable variable that induces the agent not to shirk. Another good example of moral hazard is the relationship between shareholders and managers.

Contact person: For questions concerning the course - Malin Arve, Ph.D., E-Mail: marve@mail.uni-mannheim.de, Room 341, L 7, 3-5, Tel. (0621) 181-3056.
education, labour, health and crime.
Registration via email to Prof. Kastoryano or in the first session.

Contact person: Prof. Stephen Kastoryano, Ph.D., E-Mail: skastoryano@gmail.com

Seminar in Environmental Issues in Consumer Markets
Blockseminar 2st. Durrmeyer, I.

Kommentar:
Time and place tba. Registration via Studierendenportal.

Course title: Seminar in Environmental Issues in Consumer Markets
Instructor: Isis Durrmeyer, Ph.D.
Method (hours per week): blockseminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Micro B, Econometrics + Industrial Organization or Competition Policy
Examination: presentation, paper
ECTS-Credits: 6

Course description: This seminar focuses on consumers and firms reactions to environmental policies or taxes. Empirical papers will be studied, either with reduced-form or structural approach. Paper List (non-exhaustive):

4. Using Loopholes to reveal the Marginal Costs of Regulation: the Case of Fuel Economy Standards. Anderson & Sallee. AER

Contact person: Isis Durrmeyer, Ph.D., E-Mail: idurrmey@staff.mail.uni-mannheim.de

Experimental methods in economics*
Vorlesung 2st. Orzen, H.
wtf Do 15:30 - 17:00 14.02.2013-30.05.2013 L 15, 1-6 (Hochhaus) A 001

Kommentar:
Course title: Experimental methods in economics
Instructor: Prof. Dr. Henrik Orzen
Method (hours per week): lecture (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics B
Examination: written, 90 minutes
ECTS Credits: 5

Course description: Once viewed as a rather exotic niche area, experimental economics has over the last few decades developed into a mainstream tool of fundamental empirical research in our field. This module will provide an introduction to experimental methods in economics. We will examine specific topics in experimental economics, and also discuss some broad methodological questions on the pros and cons of experiments and their design. While the module will be accessible to newcomers to the field of experimental economics, it is also suitable as a sequel to the 'Experimental Economics' lecture held in the autumn semester.

Contact person: Prof. Dr. Henrik Orzen, E-Mail: henrik.orzen@uni-mannheim.de, L7, 3-5, room 405

* für Studierende des 4. Fachsemesters geeignet
Family Economics

Vorlesung und Übung

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Kommentar:

Please, note that you have to register for this lecture in "Studierendenportal"

Course title: Family Economics
Instructor: Prof. Michèle Tertilt, Ph.D. / Prof. Cezar Santos (practical exercise)
Method (hours per week): lecture (2) + practical exercise (1)
Course level: Bachelor
Course language: English
Prerequisites: Mikro A+B, Makro A+B
Examination: written, one midterm and one final exam
ECTS: 6

Course description: This course addresses topics in family economics. The emphasis is threefold:
1. Causes and consequences of historical changes in the organization of families (such as the demographic transition and the increase in female labor force participation).
2. The connection between economic development and family laws (such as child labor laws and the legal position of women).
3. Analysis of policies affecting families and children (such as parental leave policies, social security, education subsidies, etc.).
To analyze the issues above, the course provides a solid background in economic models of family behavior. We analyze the role of the family in traditional and modern economies. The course considers the determinants of family formation, decision making within the family, specialization of activities, fertility decisions, and intergenerational relationships. Most importantly, you should have fun with this course. Family economics is an exciting subject that studies some of the most important issues facing the world today. I expect you to participate in class and ask a lot of questions.

The exercises will be held by Prof. Cezar Santos, Ph.D.. Office hours: tba.

Course Readings: Saul D. Hoffman and Susan L. Averett, "Women and the Economy," Pearson Addison Wesley, 2010. Second edition. This textbook is required for the course. It is cheapest to buy the book online. Note that it typically takes a few weeks for the book to arrive, so I highly recommend to order the book before the semester starts. In addition to the book, the course will also include several published research articles as required reading material. The articles will be posted on ILIAS. Occasionally, relevant recent newspaper articles on related topics will also be posted.

Note that the textbook and reading materials are not a substitute for coming to class! Part of your responsibility as a student is to attend classes and to take notes. This is an essential part of the learning process. I will therefore not post extensive lecture online. Also, note that this course will be fairly intense, so it is essential that you do not fall behind in your readings.

Course Website: The course website (ILIAS) is an important part of the course and you are expected to use it. The website will have the most up-to-date information about our schedule. The website will also have materials such as problem sets and solutions to problem sets and exams. After the first lecture, I will not distribute hard copies of these materials in class.

Contact person: Prof. Michèle Tertilt, Ph.D., E-Mail: tertilt@uni-mannheim.de, L7 3-5 Room P 11, Tel. (0621) 181-1902

* für Studierende des 4. Fachsemesters geeignet

Financial Economics

Vorlesung und Übung

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Kommentar:

Either the class on Tuesday or the class on Thursday will only take place every other week. Which one it is will be announced in the class on Monday. Note that the 3-SWS-class will be taught over a period of only six weeks. Accordingly, in these six weeks the class takes 5 respectively 7 SWS (alternating).

Course title: Financial economics
Instructor: Prof. Raphael Levy, Ph.D.
Course description: This course is divided into two parts: the first part is an introduction to modern portfolio theory and to the capital asset pricing model (CAPM). The second part focuses on corporate finance and capital structure. Starting from the Modigliani and Miller result that capital structure is irrelevant, we then relax the assumptions of the theorem to examine the relative pros and cons of debt and equity (tradeoff theory, pecking-order theory). The core part of the course is then dedicated to the analysis of corporate finance decisions under asymmetric information: In particular, we will devote much attention the way firm owners design financial contracts in order to keep avoid opportunistic behavior of managers.

Contact person: Prof. Raphael Levy, Ph.D., Tel. 181-1913. E-Mail: raphlevy@gmail.com, L7, 3-5, room 302

* für Studierende des 4. Fachsemesters geeignet

Geld- und Währungspolitisches Seminar / Seminar in Monetary and International Financial Policy

Blockseminar 2st. Vaubel, R.

Einzel Sa 09:30 - 16:30 09.03.2013-09.03.2013
Einzel Sa 09:30 - 16:30 16.03.2013-16.03.2013

Kommentar:

Course title: Geld- und Währungspolitisches Seminar / Seminar in Monetary and Financial Policy
Instructor: Prof. Dr. Roland Vaubel
Method (hours per week): seminar (2)
Course level: Bachelor
Course language: German and English
Examination: Seminararbeit (80%), Kommentierung eines anderen Referats, das zugeteilt wird (10%), Beteiligung an der allgemeinen Diskussion (10%)
ECTS-Credits: 6

Course description: Discussion of term papers on selected topics in the field of monetary and international financial policy. The term papers have to be handed in on the first day (noon) of the lecturing period. A list of suggested topics is posted between Nov 19th and Nov 23rd 2012 on the message board.

Contact person: Prof. Dr. Roland Vaubel, Tel. (0621) 181-1816, E-Mail: vaubel@uni-mannheim.de, L7, 3-5, room 212

Internet Economics

Vorlesung und Übung 3st. Peitz, M. / Wang, C.

wtl Mi 15:30 - 17:45 13.02.2013-29.05.2013 L 7, 3-5 S 031

Kommentar:

Course title: Internet Economics
Instructor(s): Chengsi Wang, Ph.D. / Prof. Dr. Martin Peitz
Offered: spring semester 2013
Method (hours per week): lecture (2) + exercise (1)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A + B
Examination: assignments + final exam
ECTS-Credits: 6
Course description: The rapid development of Internet provides not only new business models and life styles but also a novel area for economists to explore. We are especially interested in how the business is organized in the information age, how participants interact with each other online and the related efficiency issues. The topics are based on real world examples, such as consumer search using search engines, competition between Google and Yahoo, information overload and junk emails, online auction on EBay and so on. The course is mostly applied theory orientated, but we also discuss related case studies, empirical works and experiments. Students are expected to have deeper economical understanding about the related issues and also develop their modeling skills after taking this course.

Tentative topics:
A. Basic tools:
1. Two-sided market
2. Sequential search
3. Auction
B. Topics:
1. Platform competition and market structure
2. search diversion
3. Information congestion and advertising
4. Online price dispersion and information gatekeeper
5. Price search engine: search obfuscation
6. Competitive auction
7. Search sponsored auction
8. Auction, posted price and buy-out price
9. Cookies, privacy and conditioning price
10. Reputation: rating systems and reviews

Contact person: Chengsi Wang, Ph.D., E-Mail: Chengsiwang@gmail.com; Prof. Dr. Martin Peitz, L7, 3-5, room 330, E-Mail: martin.peitz@googlemail.com

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**Seminar in Empirical Industrial Organization for Financial Institutions**

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<thead>
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<th>2st.</th>
<th>Schmidt-Dengler, P. / Wakamori, N.</th>
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**Kommentar:**

Course title: Seminar in Empirical Industrial Organization for Financial Institutions  
Instructor(s): Naoki Wakamori, Ph.D. / Prof. Philipp Schmidt-Dengler, Ph.D.  
Offered: spring 2013  
Method (hours per week): blockseminar (2 SWS)  
Course level: Bachelor  
Course language: English  
Prerequisites: Microeconomics B, Econometrics, and Industrial Organization  
Examination: oral presentation and report will be used for evaluation  
ECTS-Credits: 6

Course description: This block seminar will cover recent empirical papers in Industrial Organization. In particular, we will focus on studies of the financial sector, including the markets for mutual funds, stocks, retail and consumer banking, and ATM industry. The prerequisites of this course are Microeconomics B, Econometrics and Industrial Organization. Groups of two students each will present one paper and write a report evaluating the paper critically and suggesting improvements as well as further applications. You will find a list of suggested papers and guidelines for reading your paper and writing your report on the course website indicated below. You should come and see me to discuss your presentation no later than March 22 (one week prior to the seminar).

Here are some sample papers:


Contact person(s): Concerning the contents of the seminar please contact Naoki Wakamori, Ph.D., L7, 3-5, room 416, E-Mail: wakamori@sas.upenn.edu

Seminar in experimental economics: social preferences*

Blockseminar 2st. Engelmann, D.

Kommentar:

Course title: Seminar in experimental economics: social preferences
Instructor(s): Prof. Dr. Dirk Engelmann
Offered: every summer semester
Method (hours per week): blockseminar (2)
Course level: Bachelor
Course language: English
Prerequisites: microeconomics A+B
Examination: seminar presentation and seminar paper
ECTS-Credits: 6

Course description: Social preferences (i.e., preferences that take outcomes of others into account) are one of the central topics studied in experimental economics. Key experimental studies from the literature will be presented by the students. In the seminar papers, students should critically evaluate a research article and provide suggestions for own experiments that would help to further the understanding of the observed behavior.

Contact person: Prof. Dr. Dirk Engelmann, Tel. 181-1894, E-Mail: dirk.engelmann@uni.mannheim.de, L7, 3-5, room 403, office hours: Mi, 12:30-13:30 h.

* für Studierende des 4. Fachsemesters geeignet

Seminar on Contract Theory

Blockseminar 2st. Arve, M. / Peitz, M.

Einzel Fr 10:15 - 11:45 01.03.2013-01.03.2013 Organizational meeting
Einzel Fr 09:00 - 18:00 03.05.2013-03.05.2013
Einzel Sa 09:00 - 18:00 04.05.2013-04.05.2013

Kommentar:

Course title: Seminar on Contract Theory
Instructor(s): Malin Arve, Ph.D. / Prof. Martin Peitz
Offered: spring semester 2013
Method (hours per week): blockseminar (2)
Course level: Bachelor
Course language: English
Prerequisites: obligatory Micro A + B. Some knowledge of game theory would be an advantage. For students interested in the topic, the elective course on Contract Theory is also a good prerequisite (but not compulsory).
Examination: oral presentation + short seminar paper
ECTS-Credits: 6

Course description: This seminar deals with topics in contract theory. A special focus will be given to procurement contracts and contracting with a public agency. This seminar will also provide an introduction to public-private partnerships as a means to procure and maintain public-sector infrastructure, in sectors such as transportation, social infrastructure, public utilities, government offices and other specialized services. Students will get an overview of the topics in Contract Theory and will have a better understanding of why information (or more precisely information asymmetries) are important to understand market and contract structure and behavior.

Contact person(s): Malin Arve, Ph.D., Tel. 181-3056, L7, 3-5, office 341, E-Mail: marve@mail.uni-mannheim.de
### Seminar on Employment, Fluctuations and Jobless Recoveries

<table>
<thead>
<tr>
<th>Blockseminar</th>
<th>2st.</th>
<th>Ramos Santos, C.</th>
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<td>17:00 - 18:30</td>
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<td>09:00 - 18:00</td>
<td>12.04.2013-13.04.2013</td>
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**Kommentar:**

Course title: Seminar on Employment, Fluctuations and Jobless Recoveries  
Instructor: Prof. Cezar Santos, Ph.D.  
Offered: spring semester 2013  
Method (hours per week): blockseminar (2)  
Course level: Bachelor  
Course language: English  
Prerequisites: Micro A + B, Macro A + B  
Examination: participation, presentation, term paper  
ECTS Credits: 6

Course description: The dynamic of labor over the business cycle seemed to change considerably since the mid-80's. For example, employment was much slower to recover after the 1991 and 2001 recessions as compared to the recessions prior 1990, i.e. these were "jobless recoveries". The relationship between the volatility of output and employment seemed to change also. In this course, we will discuss a variety of papers on the subject. Grading: The grading for this course will be based on participation in the seminar, including a presentation, as well as a final term paper.

Contact person: Prof. Cezar Santos, Ph.D., L7, 3-5, room P04, E-Mail: santos@uni-mannheim.de

### Seminar on Optimal Currency Areas*

<table>
<thead>
<tr>
<th>Blockseminar</th>
<th>2st.</th>
<th>Winschel, V.</th>
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<td>13:45 - 15:15</td>
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**Kommentar:**

Course title: Seminar on Optimal Currency Areas  
Instructor: Dr. Viktor Winschel  
Method (hours per week): seminar (2)  
Course level: Bachelor  
Course language: English / German  
Prerequisites: Makro A  
Examination: Seminar paper  
ECTS Credits: 6

Course description: In this seminar we will have four introductory lectures on the theory of optimal currency areas where we discuss the optimal size of a monetary union. This question has many facets and draws upon a broad range of macroeconomic issues. After the lectures students will work on their own seminar paper.

Contact person. Dr. Viktor Winschel, Tel. 181-1802, E-Mail: winschel@rumms.uni-mannheim.de, L7, 3-5, room 245

* für Studierende des 4. Fachsemesters geeignet
Social Security and Social Insurance

Vorlesung und Übung 3st. Boyer, P.

wtl  Mi  12:45 - 15:00  13.02.2013-30.05.2013  L 7, 3-5 001
14-täglich  Fr  09:15 - 11:30  15.02.2013-31.05.2013  L 7, 3-5 001

Kommentar:
Course title: Social Security and Social Insurance
Instructor: Prof. Pierre Boyer, Ph.D.
Method (hours per week): lecture (2) + exercise (1)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A and B
Examination: written final exam, 90 min. and practical exercises
ECTS-Credits: 7

Course description: The focus is on the state’s role in providing social security and social insurance programs. We will mainly take a normative perspective, i.e. ask what an ideal state would do in order to achieve distributive objectives. This course will include some exercises.

1. Introduction
2. Unemployment Insurance, disability Insurance, and Workers’ Compensation
3. Social Insurance
4. Social Security and retirement programs

Useful references are:

Contact person: Prof. Pierre Boyer, Ph.D., L7,3-5, room 217, Tel. (0621) 181-3455, E-Mail: pierre.boyer@uni-mannheim.de

Strategic Thinking

Blockseminar 2st. Penczynski, S.

Kommentar:
Course title: Strategic Thinking
Instructor: Prof. Dr. Stefan Penczynski
Offered: irregular cycle
Method (hours per week): seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Grundlagenphase
Examination: seminar paper, oral presentation
ECTS-Credits: 6

Course description: The standard tool to predict strategic outcomes with Game Theory is the Nash Equilibrium. Experimental work has shown that subjects do not play equilibrium actions in new and unfamiliar strategic situations. This seminar will introduce students to the young field of strategic thinking. We will consider theoretical developments in modeling strategic reasoning processes, new areas in which these models can be applied as well as novel experimental methods to obtain data about reasoning processes.

Contact person: Prof. Stefan Penczynski PhD, Tel. 181-3656, E-Mail: stefan.penczynski@uni-mannheim.de, L7, 3-5, room 404. Office hours: Tue., 9.30-11.00h.
### The Economics of Discrimination

**Blockseminar** 2st.  
**Einzeln**  
Fr 09:00 - 12:00   15.02.2013-15.02.2013  
Fr 09:00 - 18:00  08.03.2013-08.03.2013  
Sa 09:00 - 18:00  09.03.2013-09.03.2013  

**Kommentar:**  
Course title: The Economics of Discrimination  
Instructor: Prof. Dr. Andrea Weber  
Offered: irregular cycle  
Method (hours per week): blockseminar (2)  
Course level: Bachelor  
Course language: German/English  
Examination: tba  
ECTS-credits: 6  

Course description: Not all difference results from discrimination. Not all discrimination results in observable differences. This seminar will focus on issues of difference and discrimination associated with race, gender, nation of birth, or age focusing particularly on the labor market. We will discuss economic theories that explain discrimination and how econometrics is used to address questions of discrimination.

List of topics:
1. Who are economists? Status of minority groups in the economics profession
2. Evidence of Discrimination: Audit Studies
3. Evidence of Discrimination: Laboratory and field experiments
4. Statistical Discrimination
5. Gender wage differences in Germany and in international comparison
6. Discrimination in the labor market: Gender differences in top positions
7. Discrimination in the labor market: Discrimination and beauty
8. Market competition and discrimination
9. Discrimination in Sports
10. Discrimination in markets other than the labor market: Education
11. Discrimination in markets other than the labor market: Crime
12. Discrimination in markets other than the labor market: Savings and Wealth

Contact person: Prof. Dr. Andrea Weber, Tel. (0621) 181-1928, E-Mail: a.weber@uni-mannheim.de, L7, 3-5, room 420

### The Economics of International Organizations

**Vorlesung** 3st.  
**wtl**  
Di 17:15 - 18:45  12.02.2013-09.04.2013  L 7, 3-5 S 031  
Mi 12:00 - 13:30  13.02.2013-29.05.2013  L 7, 3-5 S 031  

**Kommentar:**  
Please note that the lecture on Tuesday ends after seven sessions.

Course title: The Economics of International Organizations  
Instructor: Prof. Dr. Roland Vaubel  
Method (hours per week): lecture (3)  
Course level: Bachelor  
Course language: English  
Prerequisites: none  
Examination: written, 135 min  
ECTS-Credits: 7  

Course description:

1. Theory of international organizations
   1.1. Normative Theory
1.2. Positive Theory

2. The economic analysis of selected international organisations
   2.1. European Community/Union (constitutional economics, budget, environmental, social, agricultural and research policy, development aid)
   2.2. International Monetary Fund
   2.3 World Bank Group
   2.4 International Labour Organisation
   2.5 World Trade Organisation

Contact person: Prof. Dr. R. Vaubel, Tel.: (0621) 181-1816, E-Mail: vaubel@uni-mannheim.de, L 7, 3-5, room 212

Theory of Communication
Seminar 2st. Honryo, T.
wti Do 13:45 - 15:45 14.02.2013-06.06.2013 L 7, 3-5 P 043

Kommentar:
Course title: Theory of Communication
Instructor(s): Prof. Takakazu Honryo, Ph.D.
Offered: every spring semester
Method (hours per week): seminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Knowledge about Intermediate Microeconomics; this course is more mathematical than other courses.
Examination: homework assignment and a take-home exam
ECTS-Credits: 6

Course description: We discuss several important topics from strategic information transmission. Students are required to pick one paper in selected topics and give a presentation to discuss the paper's strengths and weaknesses. Based on comments that they receive in the presentation, students are required to write a seminar report summarizing the paper. Topics include cheap talk games, persuasion games, and their application to political economics. To make a presentation in class based on a paper of your choice on strategic information transmission, I recommend you pick a paper from the list I will distribute.

Contact person: Prof. Takakazu Honryo, Ph.D., Tel. 181-3062, E-Mail: honryo@me.com

The politics and economics of conflict*
Blockseminar 2st. Carey, S. / Orzen, H.

Kommentar:
Course title: The politics and economics of conflict
Instructor: Prof. Dr. Henrik Orzen, Prof. Carey
Method (hours per week): blockseminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics B
Examination: seminar paper, seminar presentation, active participation in class
ECTS Credits: 6

Course description: This is an interdisciplinary seminar on conflict research, introducing students to theoretical debates and arguments of contemporary conflict studies from the fields of economics and political science. In the economics part, we will mainly study how situations of conflict can be modeled employing the rational choice approach and game theory. In the political science part, the course will focus on how theoretical explanations of armed conflict and civil war can be evaluated with empirical research.

Contact person: Prof. Dr. Henrik Orzen, E-Mail: henrik.orzen@uni-mannheim.de, L7, 3-5, room 405

* für Studierende des 4. Fachsemesters geeignet
### Time Series Analysis

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<td>15.02.2013-31.05.2013</td>
<td>L 7, 3-5 S 031</td>
<td>Vorlesung</td>
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#### Kommentar:

Please have a look on our website http://mammen.vwl.uni-mannheim.de/ at the beginning of the semester for more course information.

- **Course title:** Time Series Analysis
- **Instructor:** Dr. Toni Stocker
- **Method (hours per week):** lecture (2) + practical exercises (2)
- **Course level:** Bachelor
- **Course language:** English on demand
- **Prerequisites:** Basic Statistics, Basic Econometrics. Laptop needed
- **Examination:** written (90 min) 80%, practical exercises 20%
- **ECTS-Credits:** 7

**Course description:** The lecture gives an introduction to applied univariate and multivariate time series techniques and will cover ARIMA, ADL, VAR and GARCH processes. We will discuss model specification and diagnosis, forecasting and unit root testing. Depending on time, we will also cover estimation of dynamic causal effects and the cointegration concept. The lecture will be accompanied by computer tutorials and exercises. The statistical software package R will intensively be used throughout this course.

**Contact person:** Dr. Toni Stocker, E-Mail: stocker@rumms.uni-mannheim.de, L7, 3-5, room 143, Tel. 181-3963

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### Forschungsseminar

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<td>17:15 - 18:45</td>
<td>13.02.2013-28.05.2013</td>
<td>L 9, 1-2 003</td>
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#### Kommentar:

Im Forschungsseminar präsentieren Mannheimer und auswärtige Wissenschaftler und Doktoranden ihre aktuellen Forschungsprojekte. Es können daran außer Studierenden im Bachelor- und Masterstudiengang VWL und Doktoranden der Abt. VWL auch Absolventen geschichtswissenschaftlicher Studiengänge teilnehmen.

- **Course title:** Forschungsseminar
- **Offered:** every semester
- **Method (hours per week):** seminar (2)
- **Course level:** Bachelor, Master, Ph.D.
- **Course language:** English
- **Examination:** none
- **ECTS-Credits:** none

**Course description:** In this seminar both researchers from other universities and doctoral students from Mannheim will present their actual research projects.

**Contact person:** Prof. Dr. Jochen Streb, Tel. 181-1932, E-Mail: streb@uni-mannheim.de; L7, 3-5, P 19/20
C. Other courses for Economists

Courses offered by the Library of the University of Mannheim about database- and literature-search

Business Studies & Economics: Library Basics
Dates: Tuesday, 26.02.13, 10:15-11:45 h
Meeting point: InfoCenter in the library “Schloss Schneckenhof” - West Entry

This information session is especially targeted at exchange students in the areas of Business Studies or Economics. It provides students with an overview of the University Library and answers questions such as:
- Which services does the University Library offer?
- How does the online catalog ‘Primo’ work?
- Where and how do I find the library branches which are relevant for me?
- How can I access the library’s electronic resources?

After the information session there will be a short tour through the relevant libraries (Schloss Schneckenhof (Business Studies), Schloss Ehrenhof (Economics, Accounting & Taxation), textbook library.

Course language: English
Target audience: Students in Business Studies or Economics new at the University of Mannheim
Further dates by arrangement (starting from 5 participants).
The course can also be booked by lecturers for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.
Business Studies: Irene Schumm, email: irene.schumm@bib.uni-mannheim.de, phone: 0621/181-2754.
Economics: Katharina Rautenberg, email: katharina.rautenberg@bib.uni-mannheim.de, phone: 0621/181-3018.
Note for registration:
Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.

Business Studies & Economics: Literature Search
Dates: Thursday, 28.02.13, 10:15-11:45 h
Meeting point: Library "Schloss Ehrenhof", training classroom (Schulungsraum)

The course teaches techniques of a scientific literature search by the example of Economics and Business databases (Business Source Premier, ABI/INFORM Complete, EconLit) and describes how to get access to the books and electronic documents.

Course language: English
Target audience: Students in Business Studies or Economics
Further dates: by arrangement (starting from 5 participants).
The course can also be booked for seminar or thesis courses. Please contact the responsible subject librarian for date arrangements or further information.
Business Studies: Irene Schumm, email: irene.schumm@bib.uni-mannheim.de, phone: 0621/181-2754.
Economics: Katharina Rautenberg, email: katharina.rautenberg@bib.uni-mannheim.de, phone: 0621/181-3018.
Note for registration:
Interested persons, who are not students of the University of Mannheim, please contact the responsible subject librarian by telephone or email for registration.
D. Additional classes and updates

15.11.2012

Additional Seminar

**The Economics of Information and Communication Technologies**

Blockseminar 2st. Bertschek, I.

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<td>09:00 - 18:00</td>
<td>22.03.2013-22.03.2013</td>
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**Kommentar:**

Organisational meeting: January 31, 2013, 11:00, ZEW, L7, 1, room 110

Course title: The Economics of Information and Communication Technologies
Instructor: Prof. Dr. Irene Bertschek
Offered: irregularly
Method (hours per week): blockseminar (2)
Course level: Bachelor
Course language: German or English
Prerequisites: Microeconomics, Basic Econometrics, Applied Microeconometrics
Examination: seminar paper + presentation
ECTS-Credits: 6

Course description: In the seminar, we will discuss the role of information and communication technologies (ICT) and of the Internet for the economy. The following topics will be discussed:
- The contribution of ICT to productivity at the macro and the micro level
- The role of broadband Internet to economic growth
- Labour market effects of ICT
- ICT-enabled research collaboration
- Trade-induced technological change
- User-generated content (Wikipedia)
- Online advertising

The seminar will particularly focus on empirical work. It will build on the estimation of production functions, innovation models, labour market models, models of user-generated content or online advertising. A list of topics for seminar papers will be available until November 17 at http://www.zew.de/de/mitarbeiter/mitarbeiter.php3?action=mita&kurz=ibe.

Contact person: Prof. Dr. Irene Bertschek, E-Mail: bertschek@zew.de

22.01.2013

Additional Seminar

**Internet Economics**

Blockseminar 2st. Peitz, M. / Wang, C.

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Seite: 18
Course title: Seminar on Internet Economics
Instructor(s): Chengsi Wang, Ph.D. / Prof. Dr. Martin Peitz
Offered: Spring term 2013
Method (hours per week): blockseminar (2)
Course level: Bachelor
Course language: English
Prerequisites: Microeconomics A + B
Examination: Seminar presentation
ETCTS-Credits: 6

Course description: The rapid development of Internet provides not only new business models and life styles but also a novel area for economists to explore. In this seminar, students will present research papers on related topics including two-sided market, price dispersion, information congestion, search engine pricing, and so on.

Contact person: For questions concerning the course - Chengsi Wang, Ph.D., E-Mail: chengsiwang@gmail.com.

To sign up for the course please write an email including your full name, student registration number, major and semester to chengsiwang@gmail.com.